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19. Introduction – Serial Tracking

This user guide provides an overview of the Tracking Functions software. The tracking software will store the following information when an invoice is finalized: part number sold, customer number of who bought it, invoice number, counterman code who made the sale, serial number of the part, date sold, quantity sold, sell price of part, sales tax, cost of the part, gross profit dollars and percentage, and vendor number.

Returns of new merchandise, defects, and cores can all be handled easily through point of sale. Special order/non-stocked parts are tracked automatically. Users have the ability to recall information by customer, part number, product line, and description or serial number. Tracking will eliminate unauthorized returns by giving the counterman the purchase history of a customer in a window when trying to return an item in point of sale. The tracking files will be updated immediately upon the invoice printing!

19.1 Setting Up Parts For Tracking/Serialization

The first step in setting up tracking is to set the **TRACK** and **SERIAL** fields in the Inventory file for part numbers to be tracked or to have serial numbers. Setting the **TRACK** field to **Y** for the part number will generate history records each time this part is sold through point of sale. Setting the **SERIAL** field to **Y** for the part number specifies that this part will have serial numbers. There are two different ways to setup the fields for parts:

1. Call up parts individually and change (through *Inventory Update*)
2. Use the *Duplicate Inventory Fields* program to set fields for a single/range of product lines or a range of part numbers (see *Miscellaneous Functions* section of the user's manual).

19.2 Tracking Through Point Of Sale

Point of sale performs the following functions:

- Display a window with serial numbers when a serialized part number is extended
- Prompt for a serial number when a serialized part number is returned
- Display a window showing the purchase history when a customer is returning merchandise

19.2.1 Selling Serialized Parts

- With the cursor positioned under the **MFR-PART NO** heading, enter a serialized part number and press **<Return>**.

- With the cursor positioned within the **QTY** field, simply press the **<Return>** or the **→** arrow key to extend the line using the default selling quantity or enter the quantity to be sold, press **<Return>** and then press the **→** arrow key.

A *Serial Number* window selection list will be displayed showing all eligible serial numbers to be sold, their purchase date, cost (optional), and the purchase order number the part was purchased on as shown:

CNTRM A AAA AUTO COLLISION CENTER (602)968-6997 CUST 755 -CHARGE-									
DESCRIPTION	MFR-PART NO	LIST	CORE	UNIT	COD	QTY	EXTENDED		
1 TEST SERIAL	TES-TSERIAL	21.00	0.00	21.00	N	1	0.00		
AA ON HAND 5	ON ORDER 0	BACK ORDER 0	??	PROD LINE 0					

	SERIAL NUMBER	DATE	PO#
1)	33210	06/15/00	4914
2)	226541	06/15/00	4914
3)	995412	06/15/00	4914
4)	884100	06/15/00	4914
5)	774130	06/15/00	4914

Creation: 06/15/00 Doc #		GPM%	0.00	SUB-TOTAL	0.00
OPEN BALANCE		0.00	CREDIT LIMIT	500.00	TOTAL
				TAX	0.00
				TOTAL	0.00

- Using the **↑** and **↓** arrow keys, select the serial numbers to sell and press **<Return>**.

After selecting the serial numbers, point of sale will adjust both the line and invoice total. The cursor will be positioned below the **MFR-PART NO** column, ready for the next part number to be entered.

After entering all part numbers requested, one of four options can be performed on the open workspace:

- Finalize the invoice as a cash sale
- Finalize the invoice as a charge sale
- Save the open workspace
- Print an interim pick ticket invoice and save the open workspace

19.2.2 Returning Serialized Parts

- With the cursor positioned under the column **MFR-PART NO**, enter in the serialized part number to be returned and press **<Return>**.

- With the cursor positioned within the **QTY** field, press the **<F4>** (*Returns*) key and a window will be displayed showing the types of returns available. Enter a **1**, **2** or **3** and press **<Return>**. The cursor will now appear in the **QTY** column again.
- Enter a quantity of **1** for the items being returned and press **<Return>** and then the **→** arrow key.
- With the cursor positioned at the **Serial No. ?** prompt, enter the serial number being returned and press **<Return>**.

☞ **Note:** You can only return a quantity of 1!!

The line and invoice totals will be adjusted accordingly.

19.3 Receiving Serialized Parts Through Purchasing

The final step in receiving a purchase order is to update the Vendor, Inventory and Product Line records by one of two options:

F5 - APPLY RECEIPTS AND BACK ORDER REMAINDER

F6 - APPLY RECEIPTS AND CANCEL REMAINDER

The **<F5>** *Apply Receipts And Back Order Remainder* menu option will update all records and back order any items when the quantity ordered is greater than that received. All back orders will appear under the same P.O. # as before.

The **<F6>** *Apply Receipts And Cancel Remainder* menu option will update all records and cancel any items when the quantity received is less than the quantity ordered.

Both the **<F5>** and **<F6>** menu options can only be used when Purchasing is only being used by 1 person to maintain the integrity of the Inventory file.

- From the *Purchasing Program Menu*, press the **<F5>** or **<F6>** key, enter the purchase order number of the received P.O. and press **<Return>**.

Purchasing will display the message *APPLYING RECEIPTS* and then a window will pop up prompting for the serial numbers for the qty received.

- Enter the serial numbers and press **<Return>** until all serial numbers have been entered.

19.4 Edit Tracking/Serial Number Data

Through the *Edit Tracking/Serial Number Data* screen, the user has the ability to perform the following: call up part numbers with serial numbers, add entries to the serial number file, change any information on a serial number record, and compress the serial number file.

19.4.1 Adding A Serial Number

- From the *Tracking Functions Menu*, enter **1** (*Edit Tracking/Serial Number Data*) and press **<Return>**.

The *Tracking Maintenance* screen will be displayed as shown:

TRACKING MAINTENANCE

DATE: _____ STATUS: _____

PART: █ _____ QTY: _____

COST: \$ _____ PO: _____ VENDER: _____

SERIAL NO: _____

F1: FIND ENTRY

F2: ADD ENTRY

F3: CLEAR FIELD

F4: STATUS

F8: SCROLL FWD

F9: SCROLL BACK

F10: ENTER CHANGES

F11: EXIT

*** F5: COMPRESS FILE ***

- With the cursor positioned at the **PART**: prompt, press the **<F2>** (*Add Entry*) key and enter the part number to add a serial number to and press **<Return>**.
- With the cursor positioned at the **QTY**: prompt, enter a quantity of **1** and press **<Return>**.
- With the cursor positioned at the **COST**: prompt, enter the cost and press **<Return>**.
- With the cursor positioned at the **PO**: prompt, enter the P.O. number the part came in on and press **<Return>**.
- With the cursor positioned at the **VENDER**: prompt, enter the vendor number of who the part was purchased from and press **<Return>**.
- With the cursor positioned at the **SERIAL NO**: prompt, enter the serial number and press **<Return>**.
- With the cursor positioned at the **DATE**: prompt, enter the purchase date of the part and press **<Return>**.
- With the cursor positioned at the **PART**: prompt, press the **<F10>** key to enter the record.

The screen will display *NEW RECORD WRITTEN* in the lower right of the screen.

19.4.2 Finding Serial Numbers By Part Numbers

- From the *Tracking Functions Menu*, enter **1** (*Edit Tracking/Serial Number Data*) and press **<Return>**.

- With the cursor positioned at the **PART:** prompt, press the <F1> (*Find Entry*) key and enter the part number to look up serial numbers for and press <Return>.

If information is displayed on the screen, then this is the first serial number record for the part number entered. Use the <F8> (*Scroll Fwd*) and <F9> (*Scroll Back*) keys to scroll forwards or backwards through all the serial numbers for the part number entered.

If there is nothing displayed on the screen, then there are no serial numbers records for the part number entered and the lower right of the screen will display *NO TRACKING DATA*.

19.4.3 Editing A Serial Number Record

- From the *Tracking Functions Menu*, enter **1** (*Edit Tracking/Serial Number Data*) and press <Return>.
- With the cursor positioned at the **PART:** prompt, press the <F1> (*Find Entry*) key and enter the part number to look up serial numbers for and press <Return>.
- Using the <F8> (*Scroll Fwd*) and <F9> (*Scroll Back*) keys, scroll forwards or backwards until the serial number record to be edited is displayed on the screen.

To change the **STATUS** field, press the <F4> (*Status*) key. Each time the <F4> (*Status*) key is pressed, the **STATUS** field will change. There are 3 possible values for the **STATUS** field: **AVAIL**, **HOLD**, and **SOLD**.

To change any other fields, other than **STATUS**, use the ↑ and ↓ arrow keys to get to the field that needs to be changed. Press the <F3> (*Clear Field*) key to clear the field and make the necessary changes and press <Return>. Press the <F10> (*Enter Changes*) key to enter the changes. The lower right of the screen will display *CHANGES WRITTEN*.

19.4.4 Compressing The Serial Number Record File

The compression process will remove all serial number records with a *status* of **SOLD**. This process should be performed at least once a month, depending on the amount of serial number records within the system.

- From the *Tracking Functions Menu*, enter **1** (*Edit Tracking/Serial Number Data*) and press <Return>.
- With the cursor positioned at the **PART:** prompt, press the <F5> (*Compress File*) key to begin the compressing process.

The screen will display *COMPRESSION BEGUN* in the lower right corner. When the compression is finished, the screen will display *COMPRESSION COMPLETE* in the lower right corner.

19.5 Adding Tracking History

Through the *Edit Tracking History Data* screen option, the user has the ability to manually enter tracking history.

- From the *Tracking Functions Menu*, enter **2** (*Edit History Data*) and press **<Return>**.

The *History Maintenance* screen will be displayed as shown:

HISTORY MAINTENANCE

PART: █	SERIAL NO :		
PURCHASE DATE:	COST:	VENDOR NO:	
CUSTOMER NO:	DATE SOLD:	PRICE:	CORE:
QTY:	INVOICE:		

F10:ENTER CHANGES F11:EXIT

- With the cursor positioned at the **PART**: prompt, enter the part number to add history to and press **<Return>**.
- With the cursor positioned at the **SERIAL NO**: prompt, enter the serial number or a description and press **<Return>**.
- With the cursor positioned at the **PURCHASE DATE**: prompt, enter the date the part was purchased and press **<Return>**.
- With the cursor positioned at the **COST**: prompt, enter the cost the part was purchased for and press **<Return>**.
- With the cursor positioned at the **VENDOR NO**: prompt, enter the vendor number of who the part was purchased from and press **<Return>**.
- With the cursor positioned at the **CUSTOMER NO**: prompt, enter the customer number of the company that bought the part and press **<Return>**.
- With the cursor positioned at the **DATE SOLD**: prompt, enter the date the part was sold and press **<Return>**.
- With the cursor positioned at the **PRICE**: prompt, enter the price the part was sold for and press **<Return>**.

- With the cursor positioned at the **CORE :** prompt, enter the core amount charged, if any, and press **<Return>**.
- With the cursor positioned at the **QTY :** prompt, enter the quantity sold and press **<Return>**.
- With the cursor positioned at the **INVOICE :** prompt, enter the invoice number the part was sold to the customer on and press **<Return>**.
- With the cursor positioned at the **PART :** prompt and if all the information for the record looks correct, press the **<F10>** key to enter the record.

The screen will display *RECORD WRITTEN* in the lower right of the screen.

19.6 Display / Report History Data

Through the *Display / Report History Data* menu option, the user has the ability to query (look up) part sales history information by any combination of date, product line and customers range. All reports queried can be either screen viewed or printed. Similar report types have been grouped together accordingly:

- ◆ Invoice Type Reports (Report Numbers 1-7)
- ◆ Part Type Reports (Report Numbers 10-31)
- ◆ Customer Type Reports (Report Numbers 40-48)
- ◆ VOC Type Reports (Report Numbers 50-52)

19.6.1 Performing A Query (Lookup)

- From the *Tracking Functions Menu*, enter **3** (*Display / Report History Data*) and press **<Return>**.

The *SQL Report Generator* screen will be displayed as shown:

Enter Report SQL Report Generator

Report Description

Selection Criteria

F1:Restart F2:Printer F3:Edit F8:Help F11:Exit

Enter a report number, or press <ENTER> for a list of available reports

In the upper right corner of the screen is the **Output to** field. This field is defaulted to the **Screen**. To have the reports printed instead of screen viewed, press the **<F2>** (*Printer*) key and the field will change to **Printer**. Use the **<F2>** key to toggle back and forth between **Printer** and **Screen** values.

The **<F3>** (*Edit*) key is used to create or edit SQL query files. This function should only be used with the assistance of a Customer Service Representative. Custom reports can be designed by customer service representatives and will be charged on an hourly rate.

Press the **<F8>** (*Help*) key to display a windowed help screen.

- With the cursor positioned at the **Enter Report** prompt, enter a report number and press **<Return>** or just press **<Return>** to display a pop up list of available reports.

If no report number was entered, a window will pop up displaying the number of the reports and a description of the specific report as shown:

Enter Report SQL Report Generator Output to Screen

Report Description

Available Reports

1. Specific Invoice Number
2. All Invoices For One Customer
3. Invoice Totals By Date And Customer Range
4. Invoice Totals Within A Date Range By Customer Report Code
5. Specific Invoice Number By Date Range
10. All Parts By Customer Range
11. Part Number By Customer Range
12. Parts With A Specific Desc/Serial * By Customer Range
13. Parts Within A Date Range By Customer Range

F1:Restart F2:Printer F3>Edit F8:Help F11:Exit

Enter a report number, or press <ENTER> for a list of available reports

Use the **↑** and **↓** arrow keys to select the desired report. Hold down the **<Esc>** key and press the letter **e** to position the cursor on the last entry in the selection window. Pressing the **<Home>** key will position the cursor on the top of the current window. Pressing the **<Page>** key will scroll forward 1 screen. Hold down the **<Shift>** key and press the **<Page>** key to scroll backwards 1 screen. These keystrokes can be used within any windowed choice list.

19.6.1.1 Specific Invoice Number

- With the cursor positioned at the **Enter Report** prompt, enter **1** (*Specific Invoice Number*) and press **<Return>**.

- With the cursor positioned at the **Please enter: Invoice Number** prompt, enter a number between 0 - 65535 and press **<Return>**.

If the invoice number entered cannot be found, the screen will display a *Cannot locate Invoice Number* message on the bottom of the screen and the cursor will again be positioned at the **Please enter: Invoice Number** prompt.

DATE: Feb 27, YYYY		TRACKING REPORT #1		PAGE:1	
		SPECIFIC INVOICE NUMBER			
+-----+-----+-----+-----+-----+-----+					
878 AUTO BODY				CUST # 403	
661 BURNSIDE AVE				INV. # 39	
LAWRENCE N.Y. 11559				CNTM: B	
1-516-239-2323				DATE: MM/DD/YY	
+-----+-----+-----+-----+-----+-----+					
MFR-PART NUMBER	DESCRIPTION	CORE	UNIT PRICE	QTY CD	TOTAL
+-----+-----+-----+-----+-----+-----+					
EUE-S1102	STARTER	-38.50	-52.62	-1 WR	-91.12
EUE-S1102	STARTER	38.50	52.62	1	91.12
EUE-S1131	STARTER	44.00	54.86	1	98.86
FMB-1713M-25MM	INV # 00038 04/10/02	-0.00	-17.94	-1 IR	-17.94
FRA-BA19	FRAM FILTER	0.00	1.88	1	1.88
FRA-CA326	FRAM FILTER	0.00	4.82	1	4.82
FRA-FV184	FRAM FILTER	0.00	1.49	1	1.49
FRA-PH13	FRAM FILTER	0.00	4.52	1	4.52
MOB-5W30	MOBIL 1 OIL	0.00	5.99	5	29.95
MTM-65274	GASKET	0.00	2.30	1	2.30
+-----+-----+-----+-----+-----+-----+					
				TOTAL TAX :	0.00
				TOTAL SALE:	125.88
+-----+-----+-----+-----+-----+-----+					

Report Example of Specific Invoice Number

19.6.1.2 All Invoices For One Customer

- With the cursor positioned at the **Enter Report** prompt, enter **2** (*All Invoices For One Customer*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Customer Number** prompt, enter the customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

DATE: Jun 17, YYYY		TRACKING REPORT #2		PAGE:1	
ALL INVOICES FOR ONE CUSTOMER					
878 AUTO BODY				CUST # 403	
661 BURNSIDE AVE				INV. # 39	
LAWRENCE N.Y. 11559				CNTM: B	
1-516-239-2323				DATE: MM/DD/YY	

MFR-PART NUMBER	DESCRIPTION	CORE	UNIT PRICE	QTY CD	TOTAL

EUE-S1102	STARTER	-38.50	-52.62	-1 WR	-91.12
EUE-S1102	STARTER	38.50	52.62	1	91.12
EUE-S1131	STARTER	44.00	54.86	1	98.86
FMB-1713M-25MM	INV # 00038 04/10/02	-0.00	-17.94	-1 IR	-17.94
FRA-BA19	FRAM FILTER	0.00	1.88	1	1.88
FRA-CA326	FRAM FILTER	0.00	4.82	1	4.82
FRA-FV184	FRAM FILTER	0.00	1.49	1	1.49
FRA-PH13	FRAM FILTER	0.00	4.52	1	4.52
MOB-5W30	MOBIL 1 OIL	0.00	5.99	5	29.95
MTM-65274	GASKET	0.00	2.30	1	2.30

TOTAL TAX :					0.00
TOTAL SALE:					125.88

878 AUTO BODY				CUST # 403	
661 BURNSIDE AVE				INV. # 214	
LAWRENCE N.Y. 11559				CNTM: C	
1-516-239-2323				DATE: MM/DD/YY	

MFR-PART NUMBER	DESCRIPTION	CORE	UNIT PRICE	QTY CD	TOTAL

NGK-6630	NGK SPARK PLUGS	0.00	1.84	8	14.72
FPG-VS50410C	VALVE COV	0.00	11.97	1	11.97

TOTAL TAX :					0.00
TOTAL SALE:					26.69

Report Example of All Invoices For One Customer

19.6.1.3 Invoice Totals By Date And Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **3** (*Invoice Totals By Date And Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. **10/03/07**).

- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

The user can press the **<Return>** key without entering a number and a window will pop displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 17, YYYY			TRACKING REPORT #3				PAGE:1	
INVOICE TOTALS BY DATE AND CUSTOMER RANGE								
CUST #: 511 NU LOOK								
CNTM	INV #	DATE	SELL PRICE	SELL COST	CORE SELL	TAX	TOTAL	
Z	23092	MM/DD/YY	26.69	18.78	0.00	0.00	26.69	
A	23217	MM/DD/YY	14.72	10.88	0.00	0.00	14.72	
TOTALS FOR CUSTOMER:						0.00	41.41	
CUST #: 540 SOUTHWEST AUTO AUCTION INC								
CNTM	INV #	DATE	SELL PRICE	SELL COST	CORE SELL	TAX	TOTAL	
B	29963	MM/DD/YY	15.75	9.90	0.00	0.00	15.75	
C	31121	MM/DD/YY	10.50	6.60	0.00	0.00	10.50	
TOTALS FOR CUSTOMER:						0.00	26.25	
TOTALS FOR REPORT:						0.00	67.66	

Report Example of Invoices Totals By Date And Customer Range

19.6.1.4 Invoices Totals Within A Date Range By Customer Report Code

- With the cursor positioned at the **Enter Report** prompt, enter **4** (*Invoice Totals Within A Date Range By Customer Report Code*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Customer Report Code** prompt, enter the customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 17, YYYY TRACKING REPORT #4 PAGE:1
 INVOICE TOTALS WITHIN A DATE RANGE BY CUSTOMER REPORT CODE

REPORT CODE: 2

CUST #: 250 AMERICAN ACRYLIC
 TAXABLE (Y/N): N

	CNTM	INV #	DATE	INVOICE TOTAL
	A	1250	MM/DD/YY	55.41
	W	1298	MM/DD/YY	125.24
	C	1360	MM/DD/YY	24.32
	A	1362	MM/DD/YY	0.00
	N	1364	MM/DD/YY	12.74
	A	1366	MM/DD/YY	24.32
	R	1367	MM/DD/YY	-5.53
	B	1409	MM/DD/YY	307.40
	A	1410	MM/DD/YY	61.48
	T	1444	MM/DD/YY	12.28
	E	1445	MM/DD/YY	49.63
	A	1447	MM/DD/YY	6.00
TOTALS FOR CUSTOMER:				673.29

CUST #: 255 DATSUN CAR SERVICE
 TAXABLE (Y/N): N

	CNTM	INV #	DATE	INVOICE TOTAL
	A	1242	MM/DD/YY	5.36
	C	1244	MM/DD/YY	10.26
	G	1247	MM/DD/YY	8.52
	T	1248	MM/DD/YY	15.20
	A	1348	MM/DD/YY	50.00
	R	1363	MM/DD/YY	268.79
TOTALS FOR CUSTOMER:				358.13
TOTALS FOR REPORT:				1031.42

Report Example of Invoice Totals Within A Date Range By Customer Report Code

19.6.1.5 Specific Invoice Number By Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **5** (*Specific Invoice Number By Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Invoice Number** prompt, enter a number between 0 - 65535 and press **<Return>**.

If the invoice number entered cannot be found, the screen will display a *Cannot locate Invoice Number* message on the bottom of the screen and the cursor will again be positioned at the **Please enter: Invoice Number** prompt.

- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 17, YYYY		TRACKING REPORT #5		PAGE:1	
SPECIFIC INVOICE NUMBER BY DATE RANGE					

ARIZONA REFRIGERATION SVC			CUST #	815	
820 WEST 1ST STREET			INV. #	200	
TEMPE, AZ 85281			CNTM: B		
			DATE	MM/DD/YY	

MFR-PART NUMBER	DESCRIPTION	CORE	SELL PRICE	QTY CD	TOTAL

BTR-XF73	FLEX PLATE	0.00	60.13	1	60.13
BTR-FK171	TRANSMISSION FILTER	0.00	16.60	1	16.60
BTR-ML11	TRANSMISSION SEAL	0.00	2.54	1	2.54
BTR-ML49	TRANSMISSION SEAL	0.00	0.79	1	0.79
BTR-RP43	TRANSMISSION O RING	0.00	0.57	1	0.57
NAT-5200	OIL SEALS	0.00	4.72	1	4.72
BTR-RP41	TRANSMISSION O RING	0.00	0.53	1	0.53
BTR-RP34	TRANSMISSION O RING	0.00	0.67	1	0.67
BTR-RP73	TRANSMISSION O RING	0.00	0.51	1	0.51
BAI-16-207N	STARTER DRIVE	0.00	11.21	1	11.21
BTR-G12	TRANSMISSION GASKET	0.00	0.06	10	0.60

				TOTAL TAX :	0.00
				TOTAL SALE:	98.87

Report Example of Specific Invoice Number By Date Range

19.6.1.6 Invoice Totals For A Counterman By Date And Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **6** (*Invoice Totals For A Counterman By Date And Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

The user can press the **<Return>** key without entering a number and a window will pop displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

- With the cursor positioned at the **Please enter: Counterman Code** prompt, enter the specific counterman code to display invoice totals for and press **<Return>**.

DATE: Mar 2, YYYY		TRACKING REPORT #6				PAGE:1	
INVOICE TOTALS FOR A COUNTERMAN BY DATE AND CUSTOMER RANGE							
CUST #: 400 1346 AMOCO STATION							
CNTM	INV #	DATE	SELL PRICE	TAX	SELL COST	CORE SELL	TOTAL
A	30305	MM/DD/YY	41.40	0.00	4.42	0.00	41.40
A	30303	MM/DD/YY	12.57	0.00	4.53	0.00	12.57
A	30297	MM/DD/YY	-0.44	0.00	0.00	0.00	-0.44
A	30296	MM/DD/YY	0.46	0.00	0.24	0.00	0.46
A	30295	MM/DD/YY	0.00	0.00	0.00	-15.40	-15.40
A	30294	MM/DD/YY	28.53	0.00	16.32	15.40	43.93
TOTALS FOR CUSTOMER:				0.00			82.52
CUST #: 401 169 AUTO COLLISION							
CNTM	INV #	DATE	SELL PRICE	TAX	SELL COST	CORE SELL	TOTAL
A	30293	MM/DD/YY	16.00	0.00	8.00	0.00	16.00
A	30292	MM/DD/YY	4.00	0.00	1.00	0.00	4.00
A	30291	MM/DD/YY	4.00	0.00	1.00	0.00	4.00
TOTALS FOR CUSTOMER:				0.00			24.00
TOTALS FOR REPORT:				0.00			106.52

Report Example of Invoices Totals For A Counterman By Date And Customer Range

19.6.1.7 Invoice Totals By Customer, Counterman And Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **7** (*Invoice Totals By Customer, Counterman And Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

The user can press the **<Return>** key without entering a number and a window will pop displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Counterman Code, Beginning** prompt, enter the beginning counterman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Counterman Code, Ending** prompt, enter the ending counterman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Mar 2, YYYY TRACKING REPORT #7 PAGE:1
INVOICE TOTALS BY CUSTOMER, COUNTERMAN AND DATE RANGE

CUST #: 100 CASH

CNTM	INV #	DATE	SELL PRICE	TAX	SELL COST	CORE SELL	TOTAL
A	30313	MM/DD/YY	157.00	3.14	118.83	0.00	157.00
A	30312	MM/DD/YY	66.00	5.45	50.19	0.00	66.00
Z	30310	MM/DD/YY	19.60	1.65	6.16	0.00	19.60
Z	30309	MM/DD/YY	39.20	0.83	4.42	0.00	39.20
Z	30308	MM/DD/YY	42.25	1.01	4.42	0.00	42.25
Z	30307	MM/DD/YY	30.00	0.00	0.00	0.00	30.00
A	30306	MM/DD/YY	32.34	-0.05	1.00	0.00	32.34
A	30304	MM/DD/YY	39.20	-0.07	1.00	0.00	39.20
A	30286	MM/DD/YY	5.00	0.41	2.73	0.00	5.00
A	30290	MM/DD/YY	5.71	0.47	3.13	0.00	5.71
TOTALS FOR CUSTOMER:				12.84			436.30

CUST #: 400 1346 AMOCO STATION

CNTM	INV #	DATE	SELL PRICE	TAX	SELL COST	CORE SELL	TOTAL
Z	30311	MM/DD/YY	21.25	0.00	11.39	0.00	21.25
A	30305	MM/DD/YY	41.40	0.00	4.42	0.00	41.40
A	30303	MM/DD/YY	12.57	0.00	4.53	0.00	12.57
A	30297	MM/DD/YY	-0.44	0.00	0.00	0.00	-0.44
A	30296	MM/DD/YY	0.46	0.00	0.24	0.00	0.46
A	30295	MM/DD/YY	0.00	0.00	0.00	-15.40	-15.40
A	30294	MM/DD/YY	28.53	0.00	16.32	15.40	43.93
T	30289	MM/DD/YY	17.48	0.00	8.68	0.00	17.48
TOTALS FOR CUSTOMER:				0.00			121.25

CUST #: 401 169 AUTO COLLISION

CNTM	INV #	DATE	SELL PRICE	TAX	SELL COST	CORE SELL	TOTAL
A	30293	MM/DD/YY	16.00	0.00	8.00	0.00	16.00
A	30292	MM/DD/YY	4.00	0.00	1.00	0.00	4.00
A	30291	MM/DD/YY	4.00	0.00	1.00	0.00	4.00
TOTALS FOR CUSTOMER:				0.00			24.00
TOTALS FOR REPORT:				12.84			581.55

Report Example of Invoice Totals By Customer, Counterman And Date Range

19.6.1.8 All Parts By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **10** (*All Parts By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 17, YYYY			TRACKING REPORT #10					PAGE:1	
ALL PARTS BY CUSTOMER RANGE									

CUST #: 511 NU LOOK									

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE	SELL PRICE	QTY	CD	TOTAL	

NGK-6630	NGK SPARK PLUGS	23092	MM/DD/YY	0.00	1.84	8		14.72	
FPG-VS50410C	VALVE COV	23092	MM/DD/YY	0.00	11.97	1		11.97	
NGK-6630	NGK SPARK PLUGS	23217	MM/DD/YY	0.00	1.84	8		14.72	

TOTALS FOR CUSTOMER:						17		41.41	
DATE: Jun 17, YYYY			TRACKING REPORT #10					PAGE:2	
ALL PARTS BY CUSTOMER RANGE									

CUST #: 540 SOUTHWEST AUTO AUCTION INC									

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE	SELL PRICE	QTY	CD	TOTAL	

BAW-111-23C	TERMINAL END	29963	MM/DD/YY	0.00	1.05	15		15.75	
BAW-111-23C	TERMINAL END	31121	MM/DD/YY	0.00	1.05	10		10.50	

TOTALS FOR CUSTOMER:						25		26.25	

Report Example of All Parts By Customer Range

19.6.1.9 Part Number By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **11** (*Part Number By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Part Number** prompt, enter a part number or a portion of a part number and press **<Return>**.

Pressing **<Return>**, with a portion or complete part number being entered, will pop up a window displaying a list of parts that have the portion or part entered in any part of the displayed part numbers. Example: entering **GAT** will pop up a window displaying a list of all parts with **GAT** within any part of the part number. Use the arrow keys to select the desired part number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of the first 1000 part numbers with information tracked.

- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 17, YYYY		TRACKING REPORT #11					PAGE:1	
PART NUMBER BY CUSTOMER RANGE								
MFR-PART NUMBER: GAT-18020								

CUST #: 300 FIESTA UNOCAL								

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL		
GAT-18020	COOLNT HSE	57332	MM/DD/YY	0.00 4.48	1	4.48		
TOTALS FOR CUSTOMER:					1	4.48		

CUST #: 590 THE CAR SHOP								

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL		
GAT-18020	COOLNT HSE	1302	MM/DD/YY	0.00 4.64	1	4.64		
TOTALS FOR CUSTOMER:					1	4.64		

CUST #: 2045 SUNSET AUTOMOTIVE								

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL		
GAT-18020	COOLNT HSE	23936	MM/DD/YY	0.00 4.85	1	4.85		
GAT-18020	COOLNT HSE	24559	MM/DD/YY	0.00 4.87	1	4.87		
GAT-18020	COOLNT HSE	25412	MM/DD/YY	0.00 4.87	1	4.87		
GAT-18020	COOLNT HSE	27067	MM/DD/YY	0.00 4.87	1	4.87		
GAT-18020	INV # 27067	MM/DD/YY	27304	MM/DD/YY	0.00 -4.87	-1 IR	-4.87	
GAT-18020	COOLNT HSE	27775	MM/DD/YY	0.00 4.87	1	4.87		
GAT-18020	COOLNT HSE	27792	MM/DD/YY	0.00 4.87	1	4.87		
TOTALS FOR CUSTOMER:					5	24.33		

CUST #: 2259 UGLY DUCKLING RECON CENTER								

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL		
GAT-18020	COOLNT HSE	5134	MM/DD/YY	0.00 4.64	1	4.64		
GAT-18020	INV # 05134	MM/DD/YY	5218	MM/DD/YY	0.00 -4.64	-1 IR	-4.64	
TOTALS FOR CUSTOMER:					0	0.00		

TOTALS FOR REPORT:					7	33.45		

Report Example of Parts Number By Customer Range

19.6.1.10 Parts With A Specific Desc/Serial # By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **12** (*Parts With A Specific Desc/Serial # By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter: Serial #/Description** prompt, enter a serial number or description and press **<Return>**.

Pressing **<Return>**, without entering anything, will pop up a window displaying a list of first 1000 serial numbers/descriptions with information tracked. Entering **BOOT**, and pressing **<Return>**, will pop up a window displaying a list of all tracked serial numbers/descriptions that have **BOOT** within any part of the serial number/description field. Use the arrow keys to select the desired serial number/description and press **<Return>**.

DATE: Jun 17, YYYY		TRACKING REPORT #12					PAGE:1
PARTS WITH A SPECIFIC DESC/SERIAL # BY CUSTOMER RANGE							
DESCRIPTION/SERIAL#: SERPENTINE BELT							

CUST #: 160 PREFERRED CASH CUSTOMER							

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL	

GAT-K040320	SERPENTINE BELT	27162	MM/DD/YY	0.00	-8.04	-2 IR	-16.08
GAT-K040360	SERPENTINE BELT	27162	MM/DD/YY	0.00	9.14	1	9.14

TOTALS FOR CUSTOMER:					-1	-6.94	

CUST #: 253 AUTO BRITANIA							

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL	

GAT-K040330	SERPENTINE BELT	12341	MM/DD/YY	0.00	6.34	1	6.34
GAT-K040390	SERPENTINE BELT	12341	MM/DD/YY	0.00	7.60	2	15.20

TOTALS FOR CUSTOMER:					3	21.54	

TOTALS FOR REPORT:					2	14.60	

Report Example of Parts With A Specific Desc/Serial # By Customer Range

19.6.1.11 Parts Within A Date Range By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **13** (*Parts Within A Date Range By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 17, YYYY

TRACKING REPORT #13

PAGE:1

PARTS WITHIN A DATE RANGE BY CUSTOMER RANGE

CUST #: 300 FIESTA UNOCAL

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE	SELL PRICE	QTY	CD	TOTAL
BAI-17-12X	SOLENOID	22274	MM/DD/YY	0.00	10.60	1		10.60
COP-7861	REMANUFACTURED ALTER	22287	MM/DD/YY	43.00	76.10	1		119.10
COP-7861	REMANUFACTURED ALTER	22287	MM/DD/YY	-43.00	0.00	-1	CR	-43.00
STR-46017	AIR FILTER	22317	MM/DD/YY	0.00	17.98	1		17.98
BBP-1CM-7070A	COMMERCIAL BRAKE PAD	22343	MM/DD/YY	0.00	37.50	1		37.50
TOTALS FOR CUSTOMER:						3		142.18

CUST #: 330 CHAPMAN CHEVROLET

MFR-PART NUMBER	DESCRIPTION	INV #	DATE	CORE	SELL PRICE	QTY	CD	TOTAL
GAT-27043	7/32 VACUUM HOSE	22251	MM/DD/YY	0.00	11.69	1		11.69
BAW-104-164	PREMIUM BATTERY CABL	22275	MM/DD/YY	0.00	5.13	2		10.26
DOR-555-087	FREEZE PLUG	22285	MM/DD/YY	0.00	0.78	2		1.56
BFL-92791	OIL FILTER	22291	MM/DD/YY	0.00	8.27	1		8.27
BAW-104-484U	BATTERY CABLE	22294	MM/DD/YY	0.00	9.74	1		9.74
TOTALS FOR CUSTOMER:						7		41.52
TOTALS FOR REPORT:						10		183.70

Report Example of Parts Within A Date Range By Customer Range

19.6.1.12 Parts Within A P/L Range By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **14** (*Parts Within A P/L Range By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 18, YYYY				TRACKING REPORT #14						PAGE:1		
				PARTS WITHIN A P/L RANGE BY CUSTOMER RANGE								
CUST #: 275 C AND M INDUSTRIAL												
PRODUCT LINE # 3 - ACS BIG A CAP												
MFR-PART NUMBER	DESCRIPTION	DATE	INV #	CD	UNITS	CORE ELIG	CORE EACH	CORE TOTAL	SELL UNITS	RET ELIG	SELL EACH	SELL TOTAL
ACS-46063	RADIATOR CAP	MM/DD/YY	32614		0	0	0.00	0.00	1	1	5.85	5.85
ACS-46064	RADIATOR CAP	MM/DD/YY	5312		0	0	0.00	0.00	1	1	6.72	6.72
TOTALS FOR PRODUCT LINE:					0	0		0.00	2	2		12.57
TOTALS FOR CUSTOMER:					0	0		0.00	2	2		12.57
DATE: Jun 18, YYYY				TRACKING REPORT #14						PAGE:2		
				PARTS WITHIN A P/L RANGE BY CUSTOMER RANGE								
CUST #: 282 COBB'S AUTO CLINIC												
PRODUCT LINE # 3 - ACS BIG A CAP												
MFR-PART NUMBER	DESCRIPTION	DATE	INV #	CD	UNITS	CORE ELIG	CORE EACH	CORE TOTAL	SELL UNITS	RET ELIG	SELL EACH	SELL TOTAL
ACS-20904	THERMOSTAT GASKET	MM/DD/YY	22550		0	0	0.00	0.00	1	0	0.40	0.40
ACS-20904	INV # 22550	MM/DD/YY	22600	IR	0	0	0.00	0.00	-1	0	-0.40	-0.40
ACS-20941	THERMOSTAT GASKET	MM/DD/YY	26653		0	0	0.00	0.00	1	1	0.40	0.40
ACS-20962	THERMOSTAT GASKET	MM/DD/YY	23918		0	0	0.00	0.00	1	1	0.40	0.40
ACS-20963	THERMOSTAT GASKET	MM/DD/YY	22600		0	0	0.00	0.00	1	1	0.40	0.40
ACS-30109	THERMOSTAT	MM/DD/YY	22550		0	0	0.00	0.00	1	0	2.94	2.94
ACS-30109	INV # 22550	MM/DD/YY	22600	IR	0	0	0.00	0.00	-1	0	-2.94	-2.94
ACS-30109	THERMOSTAT	MM/DD/YY	23918		0	0	0.00	0.00	1	1	2.94	2.94
ACS-30138	THERMOSTAT	MM/DD/YY	22600		0	0	0.00	0.00	1	1	3.16	3.16
ACS-31959	THERMOSTAT	MM/DD/YY	26653		0	0	0.00	0.00	1	1	8.12	8.12
ACS-46105	NON-LOCKING GAS CAP	MM/DD/YY	23385		0	0	0.00	0.00	2	2	4.23	8.46
TOTALS FOR PRODUCT LINE:					0	0		0.00	8	8		23.88
TOTALS FOR CUSTOMER:					0	0		0.00	8	8		23.88
DATE: Jun 18, YYYY				TRACKING REPORT #14						PAGE:3		
				PARTS WITHIN A P/L RANGE BY CUSTOMER RANGE								
CUST #: 285 COMPETITION ENGINEERING												
PRODUCT LINE # 3 - ACS BIG A CAP												
MFR-PART NUMBER	DESCRIPTION	DATE	INV #	CD	UNITS	CORE ELIG	CORE EACH	CORE TOTAL	SELL UNITS	RET ELIG	SELL EACH	SELL TOTAL
ACS-20800	THERMOSTAT GASKET	MM/DD/YY	63972		0	0	0.00	0.00	1	1	0.40	0.40
ACS-30982	THERMOSTAT GASKET	MM/DD/YY	38343		0	0	0.00	0.00	1	1	1.45	1.45
ACS-30988	THERMOSTAT GASKET	MM/DD/YY	57653		0	0	0.00	0.00	1	1	1.00	1.00
ACS-32129	THERMOSTAT	MM/DD/YY	57653		0	0	0.00	0.00	1	1	5.62	5.62
ACS-32149	THERMOSTAT	MM/DD/YY	38343		0	0	0.00	0.00	1	1	5.21	5.21
ACS-46032	RADIATOR CAP	MM/DD/YY	63972		0	0	0.00	0.00	1	1	4.85	4.85
TOTALS FOR PRODUCT LINE:					0	0		0.00	6	6		18.53
TOTALS FOR CUSTOMER:					0	0		0.00	6	6		18.53

Report Example of Parts Within A P/L Range By Customer Range

19.6.1.13 Parts Within A P/L Range By Customer Range (W/Cost)

- With the cursor positioned at the **Enter Report** prompt, enter **15** (*Parts Within A P/L Range By Customer Range (W/Cost)*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing <Return>, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press <Return>.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press <Return>.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press <Return>.

Pressing <Return>, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press <Return>.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press <Return>.

DATE: Jun 18, YYYY				TRACKING REPORT #15										PAGE:1	
PARTS WITHIN A P/L RANGE BY CUSTOMER RANGE (W/COST)															
CUST #: 275 C AND M INDUSTRIAL															

PRODUCT LINE # 3 - ACS BIG A CAP															

MFR-PART NUMBER	DESCRIPTION	DATE	INV #	CD	CORE UNIT	CORE ELIG	CORE EACH	CORE TOTAL	SELL UNIT	RET ELIG	SELL EACH	SELL TOTAL	COST	PROFIT PCT	
ACS-46063	RADIATOR CAP	MM/DD/YY	32614		0	0	0.00	0.00	1	1	5.85	5.85	3.68	37.09	
ACS-46064	RADIATOR CAP	MM/DD/YY	5312		0	0	0.00	0.00	1	1	6.72	6.72	4.22	37.20	
TOTALS FOR PRODUCT LINE:					0	0		0.00	2	2		12.57	7.90		

TOTALS FOR CUSTOMER:					0	0		0.00	2	2		12.57	7.90		
DATE: Jun 18, YYYY				TRACKING REPORT #15										PAGE:2	
PARTS WITHIN A P/L RANGE BY CUSTOMER RANGE (W/COST)															
CUST #: 282 COBB'S AUTO CLINIC															

PRODUCT LINE # 3 - ACS BIG A CAP															

MFR-PART NUMBER	DESCRIPTION	DATE	INV #	CD	CORE UNIT	CORE ELIG	CORE EACH	CORE TOTAL	SELL UNIT	RET ELIG	SELL EACH	SELL TOTAL	COST	PROFIT PCT	
ACS-20904	THERMOSTAT GASKET	MM/DD/YY	22550		0	0	0.00	0.00	1	0	0.40	0.40	0.25	37.50	
ACS-20904	INV # 22550	MM/DD/YY	MM/DD/YY	22600	IR	0	0	0.00	0.00	-1	0	-0.40	-0.40	-0.25	-37.50
ACS-20941	THERMOSTAT GASKET	MM/DD/YY	26653		0	0	0.00	0.00	1	1	0.40	0.40	0.25	37.50	
ACS-20962	THERMOSTAT GASKET	MM/DD/YY	23918		0	0	0.00	0.00	1	1	0.40	0.40	0.25	37.50	
ACS-20963	THERMOSTAT GASKET	MM/DD/YY	22600		0	0	0.00	0.00	1	1	0.40	0.40	0.25	37.50	
ACS-30109	THERMOSTAT	MM/DD/YY	22550		0	0	0.00	0.00	1	0	2.94	2.94	1.84	37.41	
ACS-30109	INV # 22550	MM/DD/YY	MM/DD/YY	22600	IR	0	0	0.00	0.00	-1	0	-2.94	-2.94	-1.84	-37.41
ACS-30109	THERMOSTAT	MM/DD/YY	23918		0	0	0.00	0.00	1	1	2.94	2.94	1.84	37.41	
ACS-30138	THERMOSTAT	MM/DD/YY	22600		0	0	0.00	0.00	1	1	3.16	3.16	1.98	37.34	
ACS-31959	THERMOSTAT	MM/DD/YY	26653		0	0	0.00	0.00	1	1	8.12	8.12	5.10	37.19	
ACS-46105	NON-LOCKING GAS CAP	MM/DD/YY	23385		0	0	0.00	0.00	2	2	4.23	8.46	5.32	37.12	
TOTALS FOR PRODUCT LINE:					0	0		0.00	8	8		23.88	14.99		

TOTALS FOR CUSTOMER:					0	0		0.00	8	8		23.88	14.99		
DATE: Jun 18, YYYY				TRACKING REPORT #15										PAGE:3	
PARTS WITHIN A P/L RANGE BY CUSTOMER RANGE (W/COST)															
CUST #: 285 COMPETITION ENGINEERING															

PRODUCT LINE # 3 - ACS BIG A CAP															

MFR-PART NUMBER	DESCRIPTION	DATE	INV #	CD	CORE UNIT	CORE ELIG	CORE EACH	CORE TOTAL	SELL UNIT	RET ELIG	SELL EACH	SELL TOTAL	COST	PROFIT PCT	
ACS-20800	THERMOSTAT GASKET	MM/DD/YY	63972		0	0	0.00	0.00	1	1	0.40	0.40	0.25	37.50	
ACS-30982	THERMOSTAT GASKET	MM/DD/YY	38343		0	0	0.00	0.00	1	1	1.45	1.45	0.91	37.24	
ACS-30988	THERMOSTAT GASKET	MM/DD/YY	57653		0	0	0.00	0.00	1	1	1.00	1.00	0.63	37.00	
ACS-32129	THERMOSTAT	MM/DD/YY	57653		0	0	0.00	0.00	1	1	5.62	5.62	3.52	37.37	
ACS-32149	THERMOSTAT	MM/DD/YY	38343		0	0	0.00	0.00	1	1	5.21	5.21	3.27	37.24	
ACS-46032	RADIATOR CAP	MM/DD/YY	63972		0	0	0.00	0.00	1	1	4.85	4.85	3.04	37.32	
TOTALS FOR PRODUCT LINE:					0	0		0.00	6	6		18.53	11.62		

TOTALS FOR CUSTOMER:					0	0		0.00	6	6		18.53	11.62		

Report Example of Parts Within A P/L Range By Customer Range (W/Cost)

19.6.1.14 Negative Eligible Parts Within A P/L Range By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **16** (*Negative Eligible Parts Within A P/L Range By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 18, YYYY				TRACKING REPORT #16					PAGE:1		
ALL NEGATIVE ELIGIBLE PARTS WITHIN A P/L RANGE BY CUSTOMER RANGE											
CUST #: 150 CASH TAXABLE CUSTOMER											

PRODUCT LINE #122 - BIG A BRAKE											

MFR-PART NUMBER	DESCRIPTION	DATE	INV #	CD	UNITS	SELL ELIG	RET ELIG	CORE ELIG	SELL EACH	CORE EACH	SELL TOTAL

BBP-1CM-7125A	BRAKE PADS	MM/DD/YY	9303	WR	-1	-1	0		-58.35	0.00	-58.35
BBP-1M-7192	LIFETIME BRAKE PADS	MM/DD/YY	19633	WR	-1	-1	0		-21.54	0.00	-21.54
BBP-1M-7258A	LIFETIME BRAKE PADS	MM/DD/YY	60606	WR	-1	-1	0		-45.14	0.00	-45.14
BBP-2-241R	PREMIUM BRAKE SHOES	MM/DD/YY	8383	WR	-1	-1	0		-21.73	-5.00	-26.73
BBP-2-242DR	PREMIUM BRAKE SHOES	MM/DD/YY	8383	WR	-1	-1	0		-20.63	-5.00	-25.63
BBP-2-264	PREMIUM BRAKE SHOES	MM/DD/YY	36960	CR	-1	0	-1		0.00	-5.00	-5.00
BBP-2-265R	PREMIUM BRAKE SHOES	MM/DD/YY	3777	CR	-1	0	-1		0.00	-5.00	-5.00
BBP-2-320R	PREMIUM BRAKE SHOES	MM/DD/YY	30508	IR	-1	-1	0		-52.18	-17.00	-69.18
BBP-2-329	PREMIUM BRAKE SHOES	MM/DD/YY	40050	IR	-1	-1	0		-17.18	-5.00	-22.18
BBP-2-330	PREMIUM BRAKE SHOES	MM/DD/YY	40050	IR	-1	-1	0		-17.18	-5.00	-22.18
BBP-2-357AR	PREMIUM BRAKE SHOES	MM/DD/YY	53626	CR	-1	0	-1		0.00	-12.50	-12.50
BBP-2-358AR	PREMIUM BRAKE SHOES	MM/DD/YY	44876	CR	-1	0	-1		0.00	-12.50	-12.50
BBP-2-428	PREMIUM BRAKE SHOES	MM/DD/YY	10526	IR	-1	-1	0		-16.56	-5.00	-21.56
BBP-2-445	PREMIUM BRAKE SHOES	MM/DD/YY	31824	IR	-1	-1	0		-16.27	-5.00	-21.27
BBP-2-505	PREMIUM BRAKE SHOES	MM/DD/YY	64891	IR	-1	-1	0		-16.83	-5.00	-21.83
BBP-2-505	PREMIUM BRAKE SHOES	MM/DD/YY	22014	IR	-1	-1	0		-17.31	-5.00	-22.31
BBP-2-564	PREMIUM BRAKE SHOES	MM/DD/YY	19187	IR	-1	-1	0		-19.61	0.00	-19.61
BBP-2-638	BRAKE SHOES	MM/DD/YY	12206	IR	-1	-1	0		-16.76	-5.00	-21.76
BBP-2-728A	PREMIUM BRAKE PADS	MM/DD/YY	45636	IR	-1	-1	0		-17.07	0.00	-17.07
BBP-2M-7072B	SEMI-METALLIC PADS	MM/DD/YY	2402	IR	-1	-1	0		-32.68	0.00	-32.68
BBP-2M-7193	SEMI-METALLIC PADS	MM/DD/YY	21792	IR	-1	-1	0		-30.60	0.00	-30.60

TOTALS FOR PRODUCT LINE:						-21	-17	-4			-534.62

TOTALS FOR CUSTOMER:						-21	-17	-4			-534.62

Report Example of Negative Eligible Parts Within A P/L Range By Customer Range

19.6.1.15 Parts With Outstanding Cores Within A P/L Range By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **17** (*Parts With Outstanding Cores Within A P/L Range By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 18, YYYY				TRACKING REPORT #17				PAGE:1	
PARTS WITH OUTSTANDING CORES WITHIN A P/L RANGE BY CUSTOMER RANGE									
CUST #: 150 CASH TAXABLE CUSTOMER									

PRODUCT LINE #122 - BIG A BRAKE									

MFR-PART NUMBER	DESCRIPTION	DATE	INV #	SELL UNITS	RET ELIG	CORE ELIG	CORE EACH	SELL TOTAL	

BBP-2-241R	PREMIUM BRAKE SHOES	MM/DD/YY	8383	1	1	1	5.00	5.00	
BBP-2-242DR	PREMIUM BRAKE SHOES	MM/DD/YY	8383	1	1	1	5.00	5.00	
BBP-2-326	PREMIUM BRAKE SHOES	MM/DD/YY	40112	1	1	1	5.00	5.00	
BBP-2-659	PREMIUM BRAKE SHOES	MM/DD/YY	53549	1	1	1	5.00	5.00	

TOTALS FOR PRODUCT LINE:				4	4	4		20.00	

TOTALS FOR CUSTOMER:				4	4	4		20.00	

Report Example of Parts With Outstanding Cores Within A P/L Range By Customer Range

19.6.1.16 Parts Totaled By Month By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **18** (*Parts Totaled By Month By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter: Sell Month** prompt, enter the sell month date and press **<Return>**.

The sell month date has to be in the format **MM/YY** (i.e. 10/07).

DATE: Jun 18, YYYY		TRACKING REPORT #18			PAGE:1
PARTS TOTALED BY MONTH BY CUSTOMER RANGE					
CUST #: 285 COMPETITION ENGINEERING					

SELL MONTH	MFR-PART NUMBER	SELL UNITS	RET ELIG	CORE ELIG	SELL TOTAL

MM/YY	ACS-20800	1	1	0	0.40
MM/YY	ACS-46032	1	1	0	4.85
MM/YY	ANT-GALLON	2	2	0	12.38
MM/YY	BCA-513017K	1	1	0	121.77
MM/YY	BFL-92348	1	1	0	4.82
MM/YY	BFL-92452	1	1	0	6.19
MM/YY	BFL-92773	1	1	0	6.86
MM/YY	GAT-28411	8	8	0	4.56
MM/YY	PZA-30-1895	0	1	-1	156.85

TOTALS FOR CUSTOMER:		16	17	-1	318.68

Report Example of Parts Totaled By Month By Customer Range

19.6.1.17 Parts Totaled By Month For A P/L Range And Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **19** (*Parts Totaled By Month For A P/L Range And Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter: Sell Month** prompt, enter the sell month date and press **<Return>**.

The sell month date has to be in the format **MM/YY** (i.e. 10/07).

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TRACKING REPORT #19

PAGE:1

PARTS TOTALED BY MONTH FOR A P/L AND CUSTOMER RANGE

CUST #: 250 AAMCO TRANSMISSIONS

PRODUCT LINE #122 - BIG A BRAKE

SELL MONTH MFR-PART NUMBER	CORES SOLD	CORES RET	CORES ELIG	CORE TOTAL	UNITS SOLD	UNITS RET	RET ELIG	UNIT TOTAL	SELL TOTAL
MM/YY BBP-2-598	1	0	1	5.00	1	0	1	14.23	19.23
TOTALS FOR PRODUCT LINE:	1	0	1	5.00	1	0	1	14.23	19.23

PRODUCT LINE #124 - CV JNT/BOOTS

SELL MONTH MFR-PART NUMBER	CORES SOLD	CORES RET	CORES ELIG	CORE TOTAL	UNITS SOLD	UNITS RET	RET ELIG	UNIT TOTAL	SELL TOTAL
MM/YY BCV-22336	0	0	0	0.00	1	0	1	18.11	18.11
MM/YY BCV-22341	0	0	0	0.00	1	0	1	32.99	32.99
MM/YY BCV-22420	0	0	0	0.00	2	0	2	15.52	15.52
MM/YY BCV-22433	0	0	0	0.00	2	0	2	14.80	14.80
MM/YY BCV-22440	0	0	0	0.00	1	0	1	8.30	8.30
TOTALS FOR PRODUCT LINE:	0	0	0	0.00	7	0	7	89.72	89.72
TOTALS FOR CUSTOMER:	1	0	1	5.00	8	0	8	103.95	108.95

Report Example of Parts Totaled By Month For A P/L Range And Customer Range

19.6.1.18 Summary Totals By Month For A P/L Range By Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **20** (*Summary Totals By Month For A P/L Range By Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter: Sell Month** prompt, enter the sell month date and press **<Return>**.

The sell month date has to be in the format **MM/YY** (i.e. 10/07).

DATE: Jun 18, YYYY	TRACKING REPORT #20								PAGE:1
SUMMARY TOTALS BY MONTH FOR A P/L RANGE BY CUSTOMER RANGE									
CUST #: 250 AAMCO TRANSMISSIONS									
SELL MONTH: MM/YY									

PRODUCT LINE #122 - BIG A BRAKE									

	CORES SOLD	CORES RET	CORE ELIG	CORE TOTAL	UNITS SOLD	UNITS RET	RET ELIG	UNIT TOTAL	TOTAL

TOTALS FOR PRODUCT LINE:	1	0	1	5.00	1	0	1	14.23	19.23

PRODUCT LINE #124 - CV JNT/BOOTS									

	CORES SOLD	CORES RET	CORE ELIG	CORE TOTAL	UNITS SOLD	UNITS RET	RET ELIG	UNIT TOTAL	TOTAL

TOTALS FOR PRODUCT LINE:	0	0	0	0.00	7	0	7	89.72	89.72

TOTALS FOR CUSTOMER:	1	0	1	5.00	8	0	8	103.95	108.95

Report Example of Summary Totals By Month For A P/L Range By Customer Range

19.6.1.19 Part Sales (Summary) By P/L Range By Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **21** (*Part Sales (Summary) By P/L Range By Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 18, YYYY TRACKING REPORT #21 PAGE:1
 PART SALES (SUMMARY) BY P/L RANGE BY DATE RANGE

 PRODUCT LINE #:122 BIG A BRAKE

MFR-PART NUMBER	DESCRIPTION	UNIT TOTAL	VALUE \$ TOTAL
BBP-2-514	PREMIUM BRAKE SHOES	1	10.86
BBP-2-594	PREMIUM BRAKE SHOES	1	12.60
BBP-2-795A	PREMIUM BRAKE PADS	1	9.60
BBP-2M-7054	SEMI-METALLIC PADS	3	63.36
BBP-2M-7134	SEMI-METALLIC PADS	1	17.10
BBP-2M-7193	SEMI-METALLIC PADS	1	21.92
BBP-2M-7267	SEMI-METALLIC PADS	1	19.20
BBP-2-10DR	PREMIUM BRAKE SHOES	0	0.00
BBP-2-248DR	PREMIUM BRAKE SHOES	1	14.88
BBP-2-280	PREMIUM BRAKE SHOES	0	0.00
BBP-2-727	PREMIUM BRAKE PADS	1	13.54
BBP-2M-7056B	SEMI-METALLIC PADS	1	17.58
TOTALS FOR PRODUCT LINE:		12	200.70

 PRODUCT LINE #:124 CV JNT/BOOTS

MFR-PART NUMBER	DESCRIPTION	UNIT TOTAL	VALUE \$ TOTAL
BCV-22333	CV BOOT KIT	2	18.12
TOTALS FOR PRODUCT LINE:		2	18.12

 PRODUCT LINE #:122 BIG A BRAKE

MFR-PART NUMBER	DESCRIPTION	UNIT TOTAL	VALUE \$ TOTAL
BBP-2-161R	PREMIUM BRAKE SHOES	1	10.44
BBP-2-263R	PREMIUM BRAKE SHOES	1	12.06
BBP-2-336	PREMIUM BRAKE SHOES	1	10.80
BBP-2-7056A	PREMIUM BRAKE PADS	1	10.56
BBP-2M-7070A	SEMI-METALLIC PADS	1	17.10
BBP-2M-7163	PREMIUM BRAKE PADS	1	18.06
TOTALS FOR PRODUCT LINE:		6	79.02

Report Example of Part Sales (Summary) By P/L Range By Date Range

19.6.1.20 Part Sales (Detailed) By Date, P/L And Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **22** (*Part Sales (Detailed) By Date, P/L And Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

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TRACKING REPORT #22

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PART SALES (DETAILED) BY DATE, P/L AND CUSTOMER RANGE

SELL DATE	INV #	CUST #	MFR-PART NUMBER	SELL QTY	COST	CORE COST	P.O. #	CUST #	NAME	SHIP TO	UPS
MM/DD/YY	26495	300	BBP-2-280	1	8.80	5.00					
MM/DD/YY	26688	300	BBP-2-551	1	8.30	5.00					
MM/DD/YY	26993	280	BBP-2-533	1	7.85	5.00					
MM/DD/YY	27038	280	BBP-2M-728A	1	14.25	0.00					
MM/DD/YY	27038	280	BBP-2-514	1	9.05	0.00					
MM/DD/YY	27038	280	BBP-2-473	1	11.10	12.00					
MM/DD/YY	27326	300	BBP-2-7146B	1	8.00	0.00					
MM/DD/YY	27326	300	BBP-2-7061	1	8.00	0.00					
MM/DD/YY	27344	250	BBP-2-598	1	9.25	5.00					
MM/DD/YY	27689	300	BBP-2-795A	1	8.00	0.00					
MM/DD/YY	27695	300	BBP-2-7132	1	8.00	0.00					
MM/DD/YY	27695	300	BBP-2-536	1	7.85	5.00					
MM/DD/YY	27903	300	BBP-1M-7072B	1	19.35	0.00					
MM/DD/YY	27966	300	BBP-2-795A	1	8.00	0.00					
MM/DD/YY	28052	300	BBP-2-403	1	7.85	5.00					
MM/DD/YY	28052	300	BBP-2-404	1	7.85	5.00					
REPORT TOTALS:					151.50	47.00					

Report Example of Parts Sales (Detailed) By Date, P/L And Customer Range

19.6.1.21 Parts Returned By Date, P/L And Customer Range

- With the cursor positioned at the **Enter Report** prompt, enter **23** (*Parts Returned By Date, P/L And Customer Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 18, YYYY				TRACKING REPORT #23							PAGE:1	
PARTS RETURNED BY DATE, P/L AND CUSTOMER RANGE												

SELL DATE	INV #	CUST #	MFR-PART NUMBER	RETURN CODE	SELL QTY	COST	CORE COST	P.O. #	CUST #	NAME	SHIP TO	UPS

MM/DD/YY	26495	300	BBP-2-280	CR	-1	0.00	-5.00					
MM/DD/YY	26697	300	BBP-2-551	CR	-1	0.00	-5.00					
MM/DD/YY	26997	280	BBP-2-533	CR	-1	0.00	-5.00					

REPORT TOTALS:						0.00	-15.00					

Report Example of Parts Returned By Date, P/L And Customer Range

19.6.1.22 Parts Returned By Date, P/L And Customer Range (W/Core)

- With the cursor positioned at the **Enter Report** prompt, enter **24** (*Parts Returned By Date, P/L And Customer Range (W/Core)*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. **10/03/07**).

- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 22, YYYY				TRACKING REPORT #24					PAGE:1	
PARTS RETURNED BY DATE, P/L AND CUSTOMER RANGE (W/CORE)										
SELL DATE	INV #	CUST #	MFR-PART NUMBER	RETURN CODE	SELL QTY	CORE	SELL	RGA #	CUST #	NAME
MM/DD/YY	26495	300	BBP-2-280	CR	-1	-5.00	0.00			
MM/DD/YY	26697	300	BBP-2-551	CR	-1	-5.00	0.00			
MM/DD/YY	28052	300	BBP-2-403	CR	-1	-5.00	0.00			
MM/DD/YY	28052	300	BBP-2-404	CR	-1	-5.00	0.00			
REPORT TOTALS:						-20.00	0.00			

Report Example of Parts Returned By Date, P/L And Customer Range (W/Core)

19.6.1.23 Parts By P/L Range

- With the cursor positioned at the **Enter Report** prompt, enter **25** (*Parts By P/L Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.

DATE: Jun 22, YYYY		TRACKING REPORT #25	PAGE:1
PARTS BY P/L RANGE			

MFR-PART NUMBER	DESCRIPTION	PL#	

ASP-458	SPARK PLUG	17	
AUT-2626	SPARK PLUG	17	
AUT-4253	SPARK PLUG	17	
AUT-AP3924	PLATINUM PLUGS	17	

Report Example of Parts By P/L Range

19.6.1.24 Warranty Returns By Customer And Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **26** (*Warranty Returns By Customer And Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 22, YYYY		TRACKING REPORT #26			PAGE:1	
WARRANTY RETURNS BY CUSTOMER AND DATE RANGE						

CUST #: 150 CASH TAXABLE CUSTOMER						
MFR-PART NUMBER: COP-3185						

DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL	

REMANUFACTURED START	42654	MM/DD/YY	-23.00	-34.62	-1 WR	-57.62

TOTALS FOR PART:					-1	-57.62

CUST #: 150 CASH TAXABLE CUSTOMER						
MFR-PART NUMBER: COP-3510						

DESCRIPTION	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL	

REMANUFACTURED START	42640	MM/DD/YY	-18.00	-36.20	-1 WR	-54.20

TOTALS FOR PART:					-1	-54.20

Report Example of Warranty Returns By Customer And Date Range

19.6.1.25 Part Number By Customer And Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **27** (*Part Number By Customer And Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Part Number** prompt, enter a part number or a portion of a part number and press **<Return>**.

Pressing **<Return>**, with a portion or complete part number being entered, will pop up a window displaying a list of parts that have the portion or part entered in any part of the displayed part numbers. Example: entering **GAT** will pop up a window displaying a list of all parts with **GAT** within any part of the part number. Use the arrow keys to select the desired part number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of the first 1000 part numbers with information tracked.

- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 22, YYYY		TRACKING REPORT #27					PAGE:1	
PART NUMBER BY CUSTOMER AND DATE RANGE								
MFR-PART NUMBER: BBP-2-227								

CUST#	CUSTOMER NAME	INV #	DATE	CORE SELL PRICE	QTY CD	TOTAL		

920	TEMPE BIG O TIRES	55894	MM/DD/YY	5.00	11.94	1	16.94	
920	TEMPE BIG O TIRES	56083	MM/DD/YY	-5.00	0.00	-1 CR	-5.00	
1920	SPORTS CAR SERVICE CENTER	55373	MM/DD/YY	5.00	12.25	1	17.25	
1920	SPORTS CAR SERVICE CENTER	55684	MM/DD/YY	-5.00	0.00	-1 CR	-5.00	
2244	ULTRAMOTIVE	3584	MM/DD/YY	5.00	12.25	1	17.25	
2244	ULTRAMOTIVE	3584	MM/DD/YY	-5.00	0.00	-1 CR	-5.00	
2250	INMAN AND SONS CHEVRON	60859	MM/DD/YY	5.00	11.10	1	16.10	

TOTALS FOR PART NUMBER:					1	52.54		

Report Example of Part Number By Customer And Date Range

19.6.1.26 Master Installer Rebate Report

- With the cursor positioned at the **Enter Report** prompt, enter **28** (*Master Installer Rebate Report*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter: Customer Report Code** prompt, enter the customer report code and press **<Return>**.

DATE: Jun 22, YYYY		TRACKING REPORT #28			PAGE:1	
MASTER INSTALLER REBATE REPORT						
CUSTOMER #:		250 AMERICAN ACRYLIC			(714) 524-5888	
1257 ORANGETHORPE						
FULLERTON, CA 91775-2555						

INV #	DATE	QTY	MFR-PART NUMBER	COST	SELL	TOTAL

1250	MM/DD/YY	1	REB-3151	12.50	15.28	15.28
1298	MM/DD/YY	0	REB-3250	0.00	0.00	0.00
1364	MM/DD/YY	1	REB-3250	9.25	12.74	12.74
1409	MM/DD/YY	10	REB-3250	9.25	12.74	127.40
1410	MM/DD/YY	2	REB-3250	9.25	12.74	25.48

TOTAL FOR CUSTOMER:						180.90
DATE: Jun 22, YYYY		TRACKING REPORT #28			PAGE:2	
MASTER INSTALLER REBATE REPORT						
CUSTOMER #:		255 DATSUN CAR SERVICE			(213) 924-4718	
17629 PIONEER BLVD						
CERRITOS, CA 91775						

INV #	DATE	QTY	MFR-PART NUMBER	COST	SELL	TOTAL

1363	MM/DD/YY	1	REB-3131	9.50	12.11	12.11

TOTAL FOR CUSTOMER:						12.11
DATE: Jun 22, YYYY		TRACKING REPORT #28			PAGE:3	
MASTER INSTALLER REBATE REPORT						

TOTAL FOR REPORT:						193.01

Report Example of Master Installer Rebate Report

19.6.1.27 Part Sales (Detailed) By Counterman Code, Customer, P/L And Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **30** (*Part Sales (Detailed) By Counterman Code, Customer, P/L And Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Counterman Code, Beginning** prompt, enter the beginning counterman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Counterman Code, Ending** prompt, enter the ending counterman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press <Return>.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press <Return>.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jan 28, YYYY

TRACKING REPORT #30

PAGE:1

PART SALES (DETAILED) BY COUNTERMAN CODE, CUSTOMER, P/L AND DATE RANGE

COUNTERMAN CODE: A

CUST #: 200 JERRY GARAGE / SERVICE CENTER

PRODUCT LINE # 22 BIKES & PARTS

MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT	INVOICE #	DATE
BIK-6306	TUBE24X175	1	5.00	2.50	2.50	50.00	15300	MM/DD/YY
BIK-6308	26 TUBE	1	4.99	1.20	3.79	75.95	37940	MM/DD/YY
TOTALS FOR PRODUCT LINE:			9.99	3.70	6.29			

CUST #: 200 JERRY GARAGE / SERVICE CENTER

PRODUCT LINE # 54 FEL-PRO GASKT

MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT	INVOICE #	DATE
FEL-YEL5	FEL-PRO GASKET	1	5.90	2.84	3.06	51.86	37938	MM/DD/YY
TOTALS FOR PRODUCT LINE:			5.90	2.84	3.06			
TOTALS FOR CUSTOMER:			15.89	6.54	9.35			
TOTALS FOR COUNTERMAN CODE:			15.89	6.54	9.35			

DATE: Jan 28, YYYY

TRACKING REPORT #30

PAGE:2

PART SALES (DETAILED) BY COUNTERMAN CODE, CUSTOMER, P/L AND DATE RANGE

COUNTERMAN CODE: B

CUST #: 220 MAIN POST AUTO PARTS

PRODUCT LINE # 22 BIKES & PARTS

MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT	INVOICE #	DATE
BIK-1270	BRAKESET	1	7.50	7.50	0.00	0.00	24096	MM/DD/YY
BIK-6307	TUBE20X175	1	2.50	2.50	0.00	0.00	37939	MM/DD/YY
TOTALS FOR PRODUCT LINE:			10.00	10.00	0.00			

CUST #: 220 MAIN POST AUTO PARTS

PRODUCT LINE # 156 MISC ITEMS

MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT	INVOICE #	DATE
XXX-TINT	WINDW TINT	2	26.00	15.00	11.00	42.31	11647	MM/DD/YY
TOTALS FOR PRODUCT LINE:			26.00	15.00	11.00			
TOTALS FOR CUSTOMER:			36.00	25.00	11.00			
TOTALS FOR COUNTERMAN CODE:			36.00	25.00	11.00			

Report Example of Part Sales (Detailed) By Counterman Code, Customer, P/L And Date Range

19.6.1.28 Part Sales (Summary) By Counterman Code, Customer, P/L And Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **31** (*Part Sales (Summary) By Counterman Code, Customer, P/L And Date Range*) and press <Return>.

- With the cursor positioned at the **Please enter range for: Countermand Code, Beginning** prompt, enter the beginning countermand code and press <Return>.
- With the cursor positioned at the **Please enter range for: Countermand Code, Ending** prompt, enter the ending countermand code and press <Return>.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press <Return>.
- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press <Return>.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press <Return>.
- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press <Return>.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press <Return>.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press <Return>.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jan 28, YYYY

TRACKING REPORT #31

PAGE:1

PART SALES (SUMMARY) BY COUNTERMAN CODE, CUSTOMER, P/L AND DATE RANGE

COUNTERMAN CODE: A

CUST #: 200 JERRY GARAGE / SERVICE CENTER

PRODUCT LINE # 22 BIKES & PARTS

AMOUNT

COST

PROFIT \$

TOTALS FOR PRODUCT LINE: 9.99 3.70 6.29

CUST #: 200 JERRY GARAGE / SERVICE CENTER

PRODUCT LINE # 54 FEL-PRO GASKT

AMOUNT

COST

PROFIT \$

TOTALS FOR PRODUCT LINE: 5.90 2.84 3.06

TOTALS FOR CUSTOMER: 15.89 6.54 9.35

TOTALS FOR COUNTERMAN CODE: 15.89 6.54 9.35

DATE: Jan 28, YYYY

TRACKING REPORT #48

PAGE:2

PART SALES (SUMMARY) BY COUNTERMAN CODE, CUSTOMER, P/L AND DATE RANGE

COUNTERMAN CODE: B

CUST #: 220 MAIN POST AUTO PARTS

PRODUCT LINE # 22 BIKES & PARTS

AMOUNT

COST

PROFIT \$

TOTALS FOR PRODUCT LINE: 10.00 10.00 0.00

CUST #: 220 MAIN POST AUTO PARTS

PRODUCT LINE # 156 MISC ITEMS

AMOUNT

COST

PROFIT \$

TOTALS FOR PRODUCT LINE: 26.00 15.00 11.00

TOTALS FOR CUSTOMER: 36.00 25.00 11.00

TOTALS FOR COUNTERMAN CODE: 36.00 25.00 11.00

Report Example of Part Sales (Summary) By Counterman Code, Customer, P/L And Date Range

19.6.1.29 Customer Range By Part Number

- With the cursor positioned at the **Enter Report** prompt, enter **40** (*Customer Range By Part Number*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Part Number** prompt, enter a part number or a portion of a part number and press **<Return>**.

Pressing **<Return>**, with a portion or complete part number being entered, will pop up a window displaying a list of parts that have the portion or part entered in any part of the displayed part numbers. Example: entering **GAT** will pop up a window displaying a list of all parts with **GAT** within any part of the part number. Use the arrow keys to select the desired part number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of the first 1000 part numbers with information tracked.

- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of customers who have tracking history information. Use the arrow keys to select the desired customer and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.

DATE: Jun 22, YYYY			TRACKING REPORT #40					PAGE:1	
			CUSTOMER RANGE BY PART NUMBER						
MFR-PART NUMBER: BCA-A10									

CUST# NAME		DATE	INV #	CD	UNITS	RET ELIG	CORE ELIG	SELL	CORE

920	TEMPE BIG O TIRES	MM/DD/YY	21666	1	1	0		22.80	0.00
1828	QUESCO	MM/DD/YY	65206	1	1	0		27.24	0.00
1920	SPORTS CAR SERVICE CENTER	MM/DD/YY	48325	2	2	0		20.69	0.00
1920	SPORTS CAR SERVICE CENTER	MM/DD/YY	55128	1	1	0		20.69	0.00
2244	ULTRAMOTIVE	MM/DD/YY	10631	2	2	0		21.92	0.00
2265	UNIVERSITY SERVICE	MM/DD/YY	14387	2	2	0		19.97	0.00

Report Example of Customer Range By Part Number

19.6.1.30 Parts Within A Date Range By Customer Report Code

- With the cursor positioned at the **Enter Report** prompt, enter **41** (*Parts Within A Date Range By Customer Report Code*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Customer Report Code** prompt, enter the customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 22, YYYY TRACKING REPORT #41 PAGE:1
 PARTS WITHIN A DATE RANGE BY CUSTOMER REPORT CODE

REPORT CODE: 2

CUST #: 250 AMERICAN ACRYLIC
 TAXABLE (Y/N): N

MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	INV #	DATE
REB-3250	STARTER	10	307.40	1409	MM/DD/YY
REB-3250	STARTER	2	61.48	1410	MM/DD/YY
FRM-CA136	FILTER	1	5.69	1444	MM/DD/YY
FRM-CG12	FILTER	1	1.47	1444	MM/DD/YY
FRM-PH30	FILTER	1	5.12	1444	MM/DD/YY
FRM-PH8A	FILTER	1	5.12	1445	MM/DD/YY
REB-351000	STARTER	1	44.51	1445	MM/DD/YY
BCA-A1	BCA BEARING	0	0.00	1447	MM/DD/YY
BCA-A5	BEARING	1	6.00	1447	MM/DD/YY
TOTAL FOR CUSTOMER:			436.79		

CUST #: 255 DATSUN CAR SERVICE
 TAXABLE (Y/N): N

MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	INV #	DATE
RAY-54128	RAYBESTOS BRAKE	1	50.00	1348	MM/DD/YY
TOTAL FOR CUSTOMER:			50.00		
TOTAL FOR REPORT CODE:			486.79		

Report Example of Parts Within A Date Range By Customer Report Code

19.6.1.31 Parts Within A Date Range By Customer Report Code Range

- With the cursor positioned at the **Enter Report** prompt, enter **42** (*Parts Within A Date Range By Customer Report Code Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Beginning** prompt, enter the beginning customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Ending** prompt, enter the ending customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 22, YYYY		TRACKING REPORT #42		PAGE:1	
PARTS WITHIN A DATE RANGE BY CUSTOMER REPORT CODE RANGE					
CUST #: 250 AMERICAN ACRYLIC					
TAXABLE (Y/N): N					
REPORT CODE: 2					
MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	INV #	DATE
REB-3250	STARTER	10	307.40	1409	MM/DD/YY
REB-3250	STARTER	2	61.48	1410	MM/DD/YY
FRM-CA136	FILTER	1	5.69	1444	MM/DD/YY
FRM-CG12	FILTER	1	1.47	1444	MM/DD/YY
FRM-PH30	FILTER	1	5.12	1444	MM/DD/YY
FRM-PH8A	FILTER	1	5.12	1445	MM/DD/YY
REB-351000	STARTER	1	44.51	1445	MM/DD/YY
BCA-A1	BCA BEARING	0	0.00	1447	MM/DD/YY
BCA-A5	BEARING	1	6.00	1447	MM/DD/YY
TOTAL FOR CUSTOMER:			436.79		
TOTAL FOR REPORT CODE:			436.79		
CUST #: 255 DATSUN CAR SERVICE					
TAXABLE (Y/N): N					
REPORT CODE: 3					
MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	INV #	DATE
RAY-54128	KJHKJHGGJHG	1	50.00	1348	MM/DD/YY
TOTAL FOR CUSTOMER:			50.00		
TOTAL FOR REPORT CODE:			50.00		
TOTAL FOR REPORT:			486.79		

Report Example of Parts Within A Date Range By Customer Report Code Range

19.6.1.32 Invoice Totals Within A Date Range By Customer Report Code Range

- With the cursor positioned at the **Enter Report** prompt, enter **43** (*Invoice Totals Within A Date Range By Customer Report Code Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Beginning** prompt, enter the beginning customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Ending** prompt, enter the ending customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 22, YYYY TRACKING REPORT #43 PAGE:1
 INVOICE TOTALS WITHIN A DATE RANGE BY CUSTOMER REPORT CODE RANGE

CUST #: 250 AMERICAN ACRYLIC
 TAXABLE (Y/N): N
 REPORT CODE: 2

INVOICE #	DATE	INVOICE TOTAL
1409	MM/DD/YY	307.40
1410	MM/DD/YY	61.48
1444	MM/DD/YY	12.28
1445	MM/DD/YY	49.63
1447	MM/DD/YY	6.00
TOTALS FOR CUSTOMER:		436.79
TOTALS FOR REPORT CODE:		436.79

CUST #: 255 DATSUN CAR SERVICE
 TAXABLE (Y/N): N
 REPORT CODE: 3

INVOICE #	DATE	INVOICE TOTAL
1348	MM/DD/YY	50.00
TOTALS FOR CUSTOMER:		50.00
TOTALS FOR REPORT CODE:		50.00
TOTALS FOR REPORT:		486.79

Report Example of Invoice Totals Within A Date Range By Customer Report Code Range

19.6.1.33 Reminder Letter By Part Number By Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **44** (*Reminder Letter By Part Number By Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Part Number** prompt, enter a part number or a portion of a part number and press **<Return>**.

Pressing **<Return>**, with a portion or complete part number being entered, will pop up a window displaying a list of parts that have the portion or part entered in any part of the displayed part numbers. Example: entering **GAT** will pop up a window displaying a list of all parts with **GAT** within any part of the part number. Use the arrow keys to select the desired part number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of the first 1000 part numbers with information tracked.

- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

Jun 22, YYYY

CERTIFIED APPLIANCE
P O BOX 14569
BUENA PARK, CA 91775

Dear Valued Customer,

As a valued customer, our records indicate you had your last lube, oil and filter change close to three months ago. We value the chance to maintain your car and its service. Running your engine on old used oil can result in unnecessary wear and tear on your engine. Please bring this letter with you for a \$5.00 discount on your next lubrication service with us. We are also offering a \$29.95 tune up special, on most vehicles, through the month of November.

It is always a pleasure to serve you. Thanks and we hope to see you soon.

Sincerely
Bob Jones
ABC Automotive

Report Example of Reminder Letter By Part Number By Date Range

19.6.1.34 Parts Sold By Tax Code With Cost (Detailed)

- With the cursor positioned at the **Enter Report** prompt, enter **45** (*Parts Sold By Tax Code With Cost (Detailed)*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 22, YYYY			TRACKING REPORT #45							PAGE:1	
PARTS SOLD BY TAX CODE WITH COST (DETAILED)											
CODE	MFR-PART NUMBER	DESCRIPTION	INV #	DATE	COST	CORE	UNIT	QTY	EXTENDED TAX		
	CSP-RJ18YC	SPARK PLUGS	1446	MM/DD/YY	12.00	0.00	21.76	8	21.76	N	
	CSP-RJ18YC	SPARK PLUGS	1446	MM/DD/YY	1.50	0.00	2.72	1	2.72	N	
	GRB-7460	FAN BELT	1446	MM/DD/YY	3.83	0.00	8.73	1	8.73	N	
TOTAL FOR TAX CODE:					17.33	0.00	33.21		33.21		
CODE	MFR-PART NUMBER	DESCRIPTION	INV #	DATE	COST	CORE	UNIT	QTY	EXTENDED TAX		
3	FRM-PH8A	FILTER	1445	MM/DD/YY	2.17	0.00	5.12	1	5.12	N	
3	FRM-PH8A	FILTER	1446	MM/DD/YY	4.34	0.00	12.00	2	12.00	N	
TOTAL FOR TAX CODE:					6.51	0.00	17.12		17.12		
CODE	MFR-PART NUMBER	DESCRIPTION	INV #	DATE	COST	CORE	UNIT	QTY	EXTENDED TAX		
R	FRM-CA136	FILTER	1444	MM/DD/YY	3.68	0.00	5.69	1	5.69	N	
R	FRM-CA305	FILTER	1446	MM/DD/YY	2.54	0.00	6.68	1	6.68	N	
R	FRM-CA3632	FILTER	1446	MM/DD/YY	1.94	0.00	5.75	1	5.75	N	
R	FRM-CG12	FILTER	1444	MM/DD/YY	0.57	0.00	1.47	1	1.47	N	
R	FRM-PH30	FILTER	1444	MM/DD/YY	1.87	0.00	5.12	1	5.12	N	
R	FRM-PH43	FILTER	1446	MM/DD/YY	2.21	0.00	6.00	1	6.00	N	
R	REB-351000	STARTER	1445	MM/DD/YY	21.12	12.01	32.50	1	44.51	N	
TOTAL FOR TAX CODE:					33.93	12.01	63.21		75.22		
TOTAL FOR REPORT:					57.77	12.01	113.54		125.55		

Report Example of Parts Sold By Tax Code With Cost (Detailed)

19.6.1.35 Sales By Tax Code With Cost (Totals Only)

- With the cursor positioned at the **Enter Report** prompt, enter **46** (*Sales By Tax Code With Cost (Totals Only)*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jun 22, YYYY	TRACKING REPORT #46	PAGE:1
SALES BY TAX CODE WITH COST (TOTALS ONLY)		

CODE	COST	AMOUNT TAX

3	43.38	144.76 N
R	6.51	17.12 N
Y	45.19	106.86 N
Z	4.24	6.00 N
	0.00	0.00 N

TOTALS:	99.32	274.74

CODE	COST	AMOUNT TAX

3	82.84	220.68 Y
R	2.17	5.40 Y
Y	9.22	26.81 Y
Z	20.10	61.89 Y

TOTALS:	114.33	314.78

Report Example of Sales By Tax Code With Cost (Totals Only)

19.6.1.36 Invoice Totals By Salesman Code, Customer, P/L And Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **47** (*Invoice Totals By Salesman Code, Customer, P/L And Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer's Salesman Code, Beginning** prompt, enter the beginning customer's salesman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer's Salesman Code, Ending** prompt, enter the ending customer's salesman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press <Return>.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press <Return>.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press <Return>.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

```

DATE: Jan 28, YYYY          TRACKING REPORT #47          PAGE:1
INVOICE TOTALS BY SALESMAN CODE, CUSTOMER, P/L AND DATE RANGE

SALESMAN CODE: A
-----
CUST #: 200 JERRY GARAGE / SERVICE CENTER
TAXABLE (Y/N): Y
-----
PRODUCT LINE # 22 BIKES & PARTS
-----
INVOICE #      DATE      INVOICE TOTAL
-----
15300      MM/DD/YY      5.00
37940      MM/DD/YY      4.99
-----
TOTALS FOR PRODUCT LINE:      9.99
-----
CUST #: 200 JERRY GARAGE / SERVICE CENTER
TAXABLE (Y/N): Y
-----
PRODUCT LINE # 54 FEL-PRO GASKT
-----
INVOICE #      DATE      INVOICE TOTAL
-----
37938      MM/DD/YY      5.90
-----
TOTALS FOR PRODUCT LINE:      5.90
-----
TOTALS FOR CUSTOMER:      15.89
-----
TOTALS FOR SALESMAN CODE:      15.89
-----

DATE: Jan 28, YYYY          TRACKING REPORT #47          PAGE:2
INVOICE TOTALS BY SALESMAN CODE, CUSTOMER, P/L AND DATE RANGE

SALESMAN CODE: B
-----
CUST #: 220 MAIN POST AUTO PARTS
TAXABLE (Y/N): Y
-----
PRODUCT LINE # 22 BIKES & PARTS
-----
INVOICE #      DATE      INVOICE TOTAL
-----
24096      MM/DD/YY      7.50
37939      MM/DD/YY      2.50
-----
TOTALS FOR PRODUCT LINE:      10.00
-----
CUST #: 220 MAIN POST AUTO PARTS
TAXABLE (Y/N): Y
-----
PRODUCT LINE # 156 MISC ITEMS
-----
INVOICE #      DATE      INVOICE TOTAL
-----
11647      MM/DD/YY      26.00
-----
TOTALS FOR PRODUCT LINE:      26.00
-----
TOTALS FOR CUSTOMER:      36.00
-----
TOTALS FOR SALESMAN CODE:      36.00
-----

```

Report Example of Invoice Totals By Salesman Code, Customer, P/L And Date Range

19.6.1.37 Part Sales (Detailed) By Salesman Code, Customer, P/L And Date Range

- With the cursor positioned at the **Enter Report** prompt, enter **48** (*Part Sales (Detailed) By Salesman Code, Customer, P/L And Date Range*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer's Salesman Code, Beginning** prompt, enter the beginning customer's salesman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer's Salesman Code, Ending** prompt, enter the ending customer's salesman code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Beginning** prompt, enter the beginning customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Number, Ending** prompt, enter the ending customer number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

DATE: Jan 28, YYYY	TRACKING REPORT #48							PAGE:1
PART SALES (DETAILED) BY SALESMAN CODE, CUSTOMER, P/L AND DATE RANGE								
SALESMAN CODE: A								
CUST #: 200 JERRY GARAGE / SERVICE CENTER								
PRODUCT LINE # 22 BIKES & PARTS								
MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT INVOICE #	DATE	
BIK-6306	TUBE24X175	1	5.00	2.50	2.50	50.00	15300	MM/DD/YY
BIK-6308	26 TUBE	1	4.99	1.20	3.79	75.95	37940	MM/DD/YY
TOTALS FOR PRODUCT LINE:			9.99	3.70	6.29			
CUST #: 200 JERRY GARAGE / SERVICE CENTER								
PRODUCT LINE # 54 FEL-PRO GASKT								
MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT INVOICE #	DATE	
FEL-YEL5	FEL-PRO GASKET	1	5.90	2.84	3.06	51.86	37938	MM/DD/YY
TOTALS FOR PRODUCT LINE:			5.90	2.84	3.06			
TOTALS FOR CUSTOMER:			15.89	6.54	9.35			
TOTALS FOR SALESMAN CODE:			15.89	6.54	9.35			
DATE: Jan 28, YYYY	TRACKING REPORT #48							PAGE:2
PART SALES (DETAILED) BY SALESMAN CODE, CUSTOMER, P/L AND DATE RANGE								
SALESMAN CODE: B								
CUST #: 220 MAIN POST AUTO PARTS								
PRODUCT LINE # 22 BIKES & PARTS								
MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT INVOICE #	DATE	
BIK-1270	BRAKESET	1	7.50	7.50	0.00	0.00	24096	MM/DD/YY
BIK-6307	TUBE20X175	1	2.50	2.50	0.00	0.00	37939	MM/DD/YY
TOTALS FOR PRODUCT LINE:			10.00	10.00	0.00			
CUST #: 220 MAIN POST AUTO PARTS								
PRODUCT LINE # 156 MISC ITEMS								
MFR-PART NUMBER	DESCRIPTION	UNITS CODE	AMOUNT	COST	PROFIT \$	PROFIT INVOICE #	DATE	
XXX-TINT	WINDW TINT	2	26.00	15.00	11.00	42.31	11647	MM/DD/YY
TOTALS FOR PRODUCT LINE:			26.00	15.00	11.00			
TOTALS FOR CUSTOMER:			36.00	25.00	11.00			
TOTALS FOR SALESMAN CODE:			36.00	25.00	11.00			

Report Example of Part Sales (Detailed) By Salesman Code, Customer, P/L And Date Range

19.6.1.38 VOC Gallonage Report By Class Code (Detailed)

- With the cursor positioned at the **Enter Report** prompt, enter **50 (VOC Gallonage Report By Class Code (Detailed))** and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.
Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Beginning** prompt, enter the beginning customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Ending** prompt, enter the ending customer report code and press **<Return>**.

DATE: Jun 22, YYYY		TRACKING REPORT #50				PAGE:1
V.O.C. GALLONAGE REPORT BY CLASS CODE (DETAILED)						
CUSTOMER #:		252 CHUCK & SAMS AUTOMOTIVE		(714) 527-4784		
		12765 MAGNOLIA				
		ANAHEIM, CA 91775				
MFR-PART NUMBER	DESCRIPTION	QTY INV #	INVOICE DATE	CLASS CODE	VOC GALLONAGE	
PPG-DAU-Q	PPG PAINT	2 1350	MM/DD/YY	P	1.30	
TOTAL GALLONAGE FOR CLASS CODE:					1.30	

Report Example of VOC Gallonage Report By Class Code (Detailed)

19.6.1.39 VOC Gallonage Report By Class Code (Summary)

- With the cursor positioned at the **Enter Report** prompt, enter **51** (*VOC Gallonage Report By Class Code (Summary)*) and press **<Return>**.
- With the cursor positioned at the **Please enter: Sell Month** prompt, enter the sell month date and press **<Return>**.
The sell month date has to be in the format **MM/YY** (i.e. 10/07).
- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.
Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Beginning** prompt, enter the beginning customer report code and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Customer Report Code, Ending** prompt, enter the ending customer report code and press **<Return>**.

DATE: Jun 22, YYYY	TRACKING REPORT #51	PAGE:1
V.O.C. GALLONAGE REPORT BY CLASS CODE		
CUSTOMER #: 252 CHUCK & SAMS AUTOMOTIVE (714) 527-4784		
12765 MAGNOLIA		
ANAHEIM, CA 91775		
MONTH	CLASS CODE	# OF GALLONS
-----	-----	-----
MM/YY	P	1.30

Report Example of VOC Gallonage Report By Class Code (Summary)

19.6.1.40 VOC Gallonage Report By Single Class Code (Detailed)

- With the cursor positioned at the **Enter Report** prompt, enter **52** (*VOC Gallonage Report By Single Class Code (Detailed)*) and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Beginning** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Sell Date, Ending** prompt, enter the ending date and press **<Return>**.

The dates have to be in the format **MM/DD/YY** (i.e. 10/03/07).

- With the cursor positioned at the **Please enter range for: Product Line, Beginning** prompt, enter the beginning product line number and press **<Return>**.

Pressing **<Return>**, without a number being entered, will pop up a window displaying a list of product lines that have tracking history information. Use the arrow keys to select the desired product line and press **<Return>**.

- With the cursor positioned at the **Please enter range for: Product Line, Ending** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Beginning** prompt, enter the beginning customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter range for: Customer Report Code, Ending** prompt, enter the ending customer report code and press **<Return>**.
- With the cursor positioned at the **Please enter: Tax Code** prompt, enter the tax code and press **<Return>**.

DATE: Jun 22, YYYY		TRACKING REPORT #52				PAGE:1
V.O.C. GALLONAGE REPORT BY SINGLE CLASS CODE (DETAILED)						
CUSTOMER #:		252 CHUCK & SAMS AUTOMOTIVE		(714)527-4784		
		12765 MAGNOLIA				
		ANAHEIM, CA 91775				
MFR-PART NUMBER	DESCRIPTION	QTY INV #	INVOICE DATE	CLASS CODE	VOC GALLONAGE	
PPG-DAU-Q	PPG PAINT	2 1350	MM/DD/YY	P	1.30	
TOTAL GALLONAGE FOR CLASS CODE:					1.30	

Report Example of VOC Gallonage Report By Single Class Code (Detailed)

19.7 Print Serial Numbers In Inventory

Through the *Print Serial Number In Inventory* screen option, the user has the ability to print out all serial numbers for a single or range of product lines.

- From the *Tracking Functions Menu*, enter **4** (*Print Serial Numbers In Inventory*) and press **<Return>**.

The *Tracking Report* screen will be displayed as shown:

Tracking Report

1. PRINT SERIAL PARTS IN INVENTORY

SELECT OPTION: **1**

BEGINNING PRODUCT LINE:

ENDING PRODUCT LINE:

BEGIN REPORT (Y/N) n

F11: EXIT

- With the cursor positioned at the **SELECT OPTION:** prompt, enter **1** (*Print Serial Parts In Inventory*) and press **<Return>**.
- With the cursor positioned at the **BEGINNING PRODUCT LINE:** prompt, enter the beginning product line number and press **<Return>**.
- With the cursor positioned at the **ENDING PRODUCT LINE:** prompt, enter the ending product line number and press **<Return>**.
- With the cursor positioned at the **BEGIN REPORT (Y/N)** prompt, enter **Y** and press **<Return>** to have the report start printing.

INVENTORY STATUS			PRINTED: Mon Aug 19 10:12:39 19XX			
SERIAL NUMBER REPORT			PAGE 1			
PART	SERIAL NUMBER	DATE	PO#	PRICE	QTY	STATUS
REB-3131	332145	MM/DD/YY	19	33.29	1	AVAIL
REB-3250	593323	MM/DD/YY	12	23.98	1	AVAIL
CHV-454LB	GJ24187B	MM/DD/YY	12	321.55	1	AVAIL
CRK-2300F	999GSSA221	MM/DD/YY	11	89.90	1	AVAIL

Report Example of All Serial Number Records by Product Line Range

19.8 History Data Analytical Report Generator

Through the *History Data Analytical Report Generator* screen option, the user has the ability to perform the following: query (look up) tracking sales history information by a single or range of customers or part numbers by a single or current versus previous sales period to be printed either to the screen or printer. The printed reports can be used to report sales for particular parts and/or product groups back to the manufacturer for master installer programs.

☞ **CAUTION: THIS PROGRAM SHOULD ONLY BE USED WHEN ALL TERMINALS ARE NOT IN POINT OF SALE!**

19.8.1 Generating A History Sales Report

- From the *Tracking Functions Menu*, enter **5** (*History Data Analytical Report Generator*) and press **<Return>**.

The Serial/Tracking Part Sales History Report Generator screen will be displayed as shown:

SERIAL/TRACKING PARTS SALES HISTORY REPORT GENERATOR

ENTER OPTION NUMBER DESIRED

QUERY BY : (1) CUSTOMER (2) PART

CUSTOMERS :

PARTS : (1) BY PRODUCT LINE (2) A SPECIFIC PART #

PERIOD VIEWED : (1) SINGLE PERIOD (2) CURRENT VS PREVIOUS

PERIOD : BEGINNING _____ ENDING _____

OUTPUT DEVICE : (1) SCREEN (2) PRINTER

F1 RESTART PROGRAM

F11 EXITS PROGRAM

- With the cursor positioned at the **QUERY BY: (1) CUSTOMER (2) PART** prompt, enter **1** (*Customer*) to lookup information by customer or **2** (*Part*) to lookup information by part and press **<Return>**.

19.8.1.1 Customer Query

- With the cursor positioned at the **QUERY BY: (1) CUSTOMER (2) PART** prompt, enter **1** (*Customer*) and press **<Return>**.
- With the cursor positioned at the **CUSTOMER (1) ALL (2) A RANGE (3) SINGLE** prompt, enter **1, 2, or 3** and press **<Return>**.

If **1** was entered at the **CUSTOMER (1) ALL (2) A RANGE (3) SINGLE** prompt, the cursor will be positioned at the **PARTS (1) BY PRODUCT LINE (2) A SPECIFIC PART #** prompt.

If **2** was entered at the **CUSTOMER (1) ALL (2) A RANGE (3) SINGLE** prompt, the cursor will be positioned at the **BEGIN CUST #** prompt. Enter the beginning customer number and press **<Return>**. With the cursor positioned at the **END CUST #** prompt, enter the ending customer number and press **<Return>**.

If **3** was entered at the **CUSTOMER (1) ALL (2) A RANGE (3) SINGLE** prompt, the cursor will be positioned at the **ENTER CUST #** prompt. Enter the customer number and press **<Return>**.

- With the cursor positioned at the **PARTS (1) BY PRODUCT LINE (2) A SPECIFIC PART #** prompt, enter **1 or 2** and press **<Return>**.

If **1** was entered at the **PARTS (1) BY PRODUCT LINE (2) A SPECIFIC PART #** prompt, the cursor will be positioned at the **PROD. LINE: BEGIN** prompt. Enter the beginning product line number and press **<Return>**. With the cursor positioned at the **PROD. LINE: END** prompt, enter the ending product line number and press **<Return>**.

If **2** was entered at the **PARTS (1) BY PRODUCT LINE (2) A SPECIFIC PART #** prompt, the cursor will be positioned at the **ENTER PART NUMBER:** prompt. Enter the part number and press **<Return>**.

- With the cursor positioned at the **PERIOD VIEWED: (1) SINGLE PERIOD (2) CURRENT VS PREVIOUS** prompt, enter **1 or 2** and press **<Return>**.

If **1** was entered at the **PERIOD VIEWED: (1) SINGLE PERIOD (2) CURRENT VS PREVIOUS** prompt, the cursor will be positioned at the **SHOW COST AND GROSS PROFIT (Y/N) ?** prompt. Enter **Y** or **N** and press **<Return>**.

If **2** was entered at the **PERIOD VIEWED: (1) SINGLE PERIOD (2) CURRENT VS PREVIOUS** prompt, the cursor will be positioned at the **SHOW PREVIOUS 12 MONTHS TOTAL (Y/N) ?** prompt. Enter **Y** or **N** and press **<Return>**.

- With the cursor positioned at the **PERIOD BEGINNING** prompt, enter the beginning date and press **<Return>**.

- With the cursor positioned at the **PERIOD ENDING** prompt, enter the ending date and press **<Return>**.
- With the cursor positioned at the **OUTPUT DEVICE: (1) SCREEN (2) PRINTER** prompt, enter 1 or 2 and press **<Return>**.

If 1 was entered at the **OUTPUT DEVICE: (1) SCREEN (2) PRINTER** prompt, the screen will display the report that was generated. Press the **<F11>** key to exit out of the screen viewing. Holding down the **<Esc>** key and press the letter **e** will display the end of the report. Pressing the **<Home>** key display the start of the report. Pressing the **↑** and **↓** arrow keys will scroll the screen up or down 1 line at a time. Pressing the **→** and **←** arrow keys will scroll the screen 1 full screen to the left or right. Pressing the **<Page>** key will scroll forward 1 screen. Holding down the **<Shift>** key and pressing the **<Page>** key will scroll backwards 1 screen.

If 2 was entered at the **OUTPUT DEVICE: (1) SCREEN (2) PRINTER** prompt, the report will be printed to the printer.

TIME PRINTED: MM/DD/YY 16:03:44

***** SALES HISTORY DETAIL BY CUSTOMER *****

PAGE: 1

PERIOD: FROM MM/DD/YY THRU MM/DD/YY

***** CUSTOMER NUMBER: 315 NAME: RUDYS UNION SERVICE *****

***** PRODUCT LINE: 187 DESCRIPTION: RBD ELECTRIC *****

Part Number	Serial Number	Date	CD INV #	Unit	Ret Elig	Core Elig	Sell Price	Cost	Core Price	G.P.\$	G.P.%	Vend
STA-3257	R/B ELECTRICAL	MM/DD/YY	12340	1	1	0	34.95	16.00	14.40	18.95	54.22	-1
STA-3257	R/B ELECTRICAL	MM/DD/YY CR	12550	-1	0	0	0.00	0.00	-14.40	0.00	0.00	-1
STA-3257	R/B ELECTRICAL	MM/DD/YY	15216	1	0	0	34.95	16.00	14.40	18.95	54.22	-1
STA-3257	R/B ELECTRICAL	MM/DD/YY WR	15247	-1	0	0	-34.95	-16.00	-14.40	-18.95	-54.22	-1
STA-3257	R/B ELECTRICAL	MM/DD/YY	16740	1	0	0	34.95	16.00	14.40	18.95	54.22	-1
STA-3257	R/B ELECTRICAL	MM/DD/YY IR	16945	-1	0	0	-34.95	-16.00	-14.40	-18.95	-54.22	-1
SUB-TOTAL PART STA-3257					1	0	34.95	16.00	0.00	18.95	54.22	
SUB-TOTAL PRODLN 187					1	0	34.95	16.00	0.00	18.95	54.22	
TOTAL CUSTOMER 315					1	0	34.95	16.00	0.00	18.95	54.22	

** GRAND TOTAL:					Ret Elig	Core Elig	Sell Price	Cost	Core Price	G.P.\$	G.P.%	
** FROM CUSTOMER NUMBER 315 TO CUSTOMER NUMBER 315					1	0	34.95	16.00	0.00	18.95	54.22	

Report Example of Sales History Detail by Customer

19.8.1.2 Part Query

- With the cursor positioned at the **QUERY BY: (1) CUSTOMER (2) PART** prompt, enter 2 (Part) and press **<Return>**.
- With the cursor positioned at the **PARTS (1) BY PRODUCT LINE (2) A SPECIFIC PART #** prompt, enter 1 or 2 and press **<Return>**.

If 1 was entered at the **PARTS (1) BY PRODUCT LINE (2) A SPECIFIC PART #** prompt, the cursor will be positioned at the **PROD. LINE: BEGIN** prompt. Enter the beginning product line number and press **<Return>**. With the cursor

positioned at the **PROD. LINE: END** prompt, enter the ending product line number and press **<Return>**.

If **2** was entered at the **PARTS (1) BY PRODUCT LINE (2) A SPECIFIC PART #** prompt, the cursor will be positioned at the **ENTER PART NUMBER:** prompt. Enter the part number and press **<Return>**.

- With the cursor positioned at the **PERIOD VIEWED: (1) SINGLE PERIOD (2) CURRENT VS PREVIOUS** prompt, enter **1** or **2** and press **<Return>**.

If **1** was entered at the **PERIOD VIEWED: (1) SINGLE PERIOD (2) CURRENT VS PREVIOUS** prompt, the cursor will be positioned at the **SHOW COST AND GROSS PROFIT (Y/N)?** prompt. Enter **Y** or **N** and press **<Return>**.

If **2** was entered at the **PERIOD VIEWED: (1) SINGLE PERIOD (2) CURRENT VS PREVIOUS** prompt, the cursor will be positioned at the **SHOW PREVIOUS 12 MONTHS TOTAL (Y/N)?** prompt. Enter **Y** or **N** and press **<Return>**.

- With the cursor positioned at the **PERIOD BEGINNING** prompt, enter the beginning date and press **<Return>**.
- With the cursor positioned at the **PERIOD ENDING** prompt, enter the ending date and press **<Return>**.
- With the cursor positioned at the **OUTPUT DEVICE: (1) SCREEN (2) PRINTER** prompt, enter **1** or **2** and press **<Return>**.

If **1** was entered at the **OUTPUT DEVICE: (1) SCREEN (2) PRINTER** prompt, the screen will display the report that was generated. Press the **<F11>** key to exit out of the screen viewing. Holding down the **<Esc>** key and press the letter **e** will display the end of the report. Pressing the **<Home>** key display the start of the report. Pressing the **↑** and **↓** arrow keys will scroll the screen up or down 1 line at a time. Pressing the **→** and **←** arrow keys will scroll the screen 1 full screen to the left or right. Pressing the **<Page>** key will scroll forward 1 screen. Holding down the **<Shift>** key and pressing the **<Page>** key will scroll backwards 1 screen.

If **2** was entered at the **OUTPUT DEVICE: (1) SCREEN (2) PRINTER** prompt, the report will be printed to the printer.

TIME PRINTED: MM/DD/YY 16:25:14

PAGE: 1

***** SALES COMPARISON REPORT BY PART *****

*CURRENT: FROM MM/DD/YY THRU MM/DD/YY *PREVIOUS: FROM MM/DD/YY THRU MM/DD/YY *12 MONTHS TOTAL: FROM MM/DD/YY THRU MM/DD/YY

***** PRODUCT LINE: 17 DESCRIPTION: BCA BEARING *****

*** PART #: BCA-A1 DESCRIPTION: BEARINGS ***

		-----Selected Period-----								-----Previous 12 Months-----							
		-----Quantity-----				-----Dollar Amount-----				-----Quantity-----				-----Dollar Amount-----			
Cust#	Name	Curr.	Prev.	Var.	Var%	Curr.	Prev.	Var.	Var%	Sold	Var.	Var%	Sold	Var.	Var%		
1	CASH WALK IN	1	2	-1	-50	8.31	16.62	-8.31	-50	4	-3	-75	33.24	-24.93	-75		
11	DEALER TAXABLE	2	0	2	999	14.68	0.00	14.68	999	2	0	0	14.68	0.00	0		
224	JESSES IMPORTS	4	2	2	100	29.68	14.98	14.70	98	5	-1	-20	37.00	-7.32	-19		
273	ECONO LUBE N TU	2	0	2	999	14.98	0.00	14.98	999	2	0	0	15.12	-0.14	0		
292	FIRESTONE FV	2	0	2	999	15.00	0.00	15.00	999	2	0	0	13.36	1.64	12		
325	VALLEY SERVICE	-7	3	-10	-333	15.50	22.17	-6.67	-30	4	-11	-275	29.51	-14.01	-47		
359	MARK C BLOOME C	2	2	0	0	11.94	12.70	-0.76	-5	2	0	0	12.70	-0.76	-5		
362	SCOTTYS FLEET	2	0	2	999	15.00	0.00	15.00	999	0	2	999	0.00	15.00	999		
382	TIRES WAREHOUSE	1	4	-3	-75	7.65	27.83	-20.18	-72	6	-5	-83	42.51	-34.86	-82		
SUB-TOTAL PART		9	13	-4	-30	132.74	94.30	38.44	40	27	-18	-66	198.12	-65.38	-33		
=====																	
TOTAL PRODLN 17		9	13	-4	-30	132.74	94.30	38.44	40	27	-18	-66	198.12	-65.38	-33		

		-----Selected Period-----								-----Previous 12 Months-----							
		-----Quantity-----				-----Dollar Amount-----				-----Quantity-----				-----Dollar Amount-----			
		Curr.	Prev.	Var.	Var%	Curr.	Prev.	Var.	Var%	Sold	Var.	Var%	Sold	Var.	Var%		
** GRAND TOTAL:		9	13	-4	-30	132.74	94.30	38.44	40	27	-18	-66	198.12	-65.38	-33		
** FROM CUSTOMER NUMBER	0 TO CUSTOMER NUMBER 1001																

Report Example of Sales Comparison by Part